# THITIKORN PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES

Financial Statements For the Year Ended December 31, 2013 and Report of Certified Public Accountant

M.R. & ASSOCIATES CO., LTD.

**Certified Public Accountants** 

# **REPORT OF CERTIFIED PUBLIC ACCOUNTANT**

To the Shareholders and the Board of Directors of Thitikorn Public Company Limited

I have audited the accompanying consolidated financial statements of Thitikorn Public Company Limited and its subsidiaries, which comprise the consolidated statement of financial position as at December 31, 2013, and the consolidated statement of comprehensive income, consolidated statement of changes in shareholders' equity and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes. I have also audited the accompanying separate financial statements of Thitikorn Public Company Limited, which comprise the statement of changes in shareholders' equity and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes.

#### Management's Responsibility for the Consolidated and Separate Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated and separate financial statements in accordance with Thai Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of the consolidated and separate financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

My responsibility is to express an opinion on these consolidated and separate financial statements based on my audit. I conducted my audit in accordance with the standards on auditing. Those standards require that I comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated and separate financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated and separate financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated and separate financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated and separate financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated and separate financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

#### Opinion

In my opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Thitikorn Public Company Limited and its subsidiaries as at December 31, 2013, and their financial performance and their cash flows for the year then ended, and the separate financial statements referred to above present fairly, in all material respects, the financial position of Thitikorn Public Company Limited as at December 31, 2013, and its financial performance and its cash flows for the year then ended in accordance with Thai Financial Reporting Standards.

(Mr. Methee Ratanasrimetha) Certified Public Accountant Registration No. 3425

M.R. & ASSOCIATES CO., LTD. Bangkok February 20, 2014

#### THITIKORN PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES

#### STATEMENTS OF FINANCIAL POSITION

#### AS AT DECEMBER 31, 2013 AND 2012

#### ASSETS

		In Thousand Baht			
		Consoli	dated	The Compa	ny Only
	Note	2013	2012	2013	2012
CURRENT ASSETS					
Cash and cash equivalents	6	100,427	100,023	78,191	64,366
Trade receivables					
- Current portion of hire-purchase contract receivables - net	7	4,367,260	4,110,461	3,834,142	3,562,980
- Other trade receivables	8	83,668	74,367	78,448	69,962
Receivables from and short-term loan to related parties	5	-	-	1,382,862	1,308,360
Current portion of long-term loans to other parties	12	5,000	18,370	5,000	18,370
Merchandises		17,008	13,600	17,008	13,600
Asset foreclosed - net	9	314,868	187,350	314,868	187,350
Other current assets		81,967	81,811	81,495	78,748
Total Current Assets		4,970,198	4,585,982	5,792,014	5,303,736
NON-CURRENT ASSETS					
Restricted deposits at financial institutions	10	25,000	25,000	-	-
Hire-purchase contract receivables - net	7	4,691,563	4,537,415	3,873,795	3,587,878
Investments in subsidiaries accounted for using the cost method	11	-	-	283,212	283,212
Long-term loans to other parties - net	12	90,697	50,157	90,697	50,157
Property, plant and equipment - net	5, 13	161,650	139,596	150,208	125,988
Goodwill	11	83,640	83,640	-	-
Intangible assets - net	14	8,216	5,890	8,094	5,717
Deferred tax assets	23	150,274	118,127	138,798	107,275
Property for lease - net	15	20,537	-	-	-
Assets not used in operations	15	14,282	35,157	5,708	5,708
Other non-current assets		51,376	38,909	9,712	5,758
Total Non-Current Assets		5,297,235	5,033,891	4,560,224	4,171,693
TOTAL ASSETS		10,267,433	9,619,873	10,352,238	9,475,429

#### THITIKORN PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES

#### STATEMENTS OF FINANCIAL POSITION

AS AT DECEMBER 31, 2013 AND 2012

#### LIABILITIES AND SHAREHOLDERS' EQUITY

		In Thousand Baht			
		Consoli	Consolidated		ny Only
	Note	2013	2012	2013	2012
CURRENT LIABILITIES					
Bank overdrafts and short-term borrowings from financial institutions	16	1,218,669	859,870	1,210,915	804,187
Trade payables - other parties		94,055	40,684	94,055	40,684
Current portion of long-term loans	17	1,600,000	200,000	1,600,000	200,000
Current portion of debentures	18	500,000	800,000	500,000	800,000
Payables to and short-term loans from related parties	5	1,258	1,929	730,057	494,675
Income tax payable		4,156	16,414	-	14,656
Deposits and advances from customers		107,075	146,218	104,571	141,924
Accrued expenses and other current liabilities		166,431	160,828	126,307	121,574
Total Current Liabilities		3,691,644	2,225,943	4,365,905	2,617,700
NON-CURRENT LIABILITIES					
Long-term loans - net of current portion	17	800,000	1,900,000	800,000	1,900,000
Debentures	18	1,720,000	1,650,000	1,720,000	1,650,000
Liability for post-employment benefits	19	28,566	27,768	22,722	21,775
Other non-current liabilities		13,305	15,922	9,057	10,383
Total Non-Current Liabilities		2,561,871	3,593,690	2,551,779	3,582,158
Total Liabilities		6,253,515	5,819,633	6,917,684	6,199,858
SHAREHOLDERS' EQUITY					
Share capital - common shares, Baht 1 par value					
Authorized share capital - 500,000,000 shares, Baht 1 par value		500,000	500,000	500,000	500,000
Issued and fully paid-up share capital - 500,000,000 shares,					
Baht 1 par value		500,000	500,000	500,000	500,000
Premium on shares	20	972,987	972,987	972,987	972,987
Retained earnings					
- Appropriated for legal reserve	20	50,000	50,000	50,000	50,000
- Unappropriated		2,490,931	2,277,253	1,911,567	1,752,584
Total Shareholders' Equity		4,013,918	3,800,240	3,434,554	3,275,571
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY		10,267,433	9,619,873	10,352,238	9,475,429
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#### THITIKORN PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES

#### STATEMENTS OF COMPREHENSIVE INCOME

FOR THE YEARS ENDED DECEMBER 31, 2013 AND 2012

		In Thousand Baht			
		Consolio	lated	The Company C	
	Note	2013	2012	2013	2012
REVENUES					_
Hire-purchase income		3,026,991	2,703,839	2,944,537	2,622,606
Sales of merchandises		33,387	97,389	33,387	97,389
Other income	5, 21	823,100	861,199	1,571,384	1,625,588
Total Revenues		3,883,478	3,662,427	4,549,308	4,345,583
EXPENSES					
Cost of sales		32,244	86,268	32,244	86,268
Selling expenses		1,139	5,887	1,139	5,887
Administrative expenses	5, 14	2,017,223	1,682,326	2,744,321	2,371,795
Bad debt and provision for doubtful accounts		1,203,941	970,272	1,195,872	964,162
Finance costs	5	221,833	193,638	233,272	207,080
Total Expenses	22	3,476,380	2,938,391	4,206,848	3,635,192
PROFIT BEFORE INCOME TAX EXPENSE		407,098	724,036	342,460	710,391
Income Tax Expense (Tax Income)	23	(21,580)	11,926	(31,523)	7,237
PROFIT FOR THE YEAR		428,678	712,110	373,983	703,154
Other Comprehensive Income		-	-		-
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	-	428,678	712,110	373,983	703,154
Basic Earnings per share (Baht)		0.86	1.42	0.75	1.41

#### THITIKORN PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE YEARS ENDED DECEMBER 31, 2013 AND 2012

		In Thousand Baht						
			Consolidated					
				Retained	Earnings			
		Issued and		Appropriated				
		Fully Paid-up	Premium on	for Legal				
	Note	Share Capital	Shares	Reserve	Unappropriated	Total		
Beginning Balance as at January 1, 2012		500,000	972,987	50,000	2,040,137	3,563,124		
Dividends paid	24	-	-	-	(474,994)	(474,994)		
Total comprehensive income for the year		-	-	-	712,110	712,110		
Ending Balance as at December 31, 2012		500,000	972,987	50,000	2,277,253	3,800,240		
Dividends paid	24	-	-	-	(215,000)	(215,000)		
Total comprehensive income for the year		-	-	-	428,678	428,678		
Ending Balance as at December 31, 2013		500,000	972,987	50,000	2,490,931	4,013,918		

#### THITIKORN PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE YEARS ENDED DECEMBER 31, 2013 AND 2012

		In Thousand Baht					
		The Company Only					
				Retained	Earnings		
		Issued and		Appropriated			
		Fully Paid-up	Premium on	for Legal			
	Note	Share Capital	Shares	Reserve	Unappropriated	Total	
Beginning Balance as at January 1, 2012		500,000	972,987	50,000	1,524,424	3,047,411	
Dividends paid	24	-	-	-	(474,994)	(474,994)	
Total comprehensive income for the year					703,154	703,154	
Ending Balance as at December 31, 2012		500,000	972,987	50,000	1,752,584	3,275,571	
Dividends paid	24	-	-	-	(215,000)	(215,000)	
Total comprehensive income for the year					373,983	373,983	
Ending Balance as at December 31, 2013		500,000	972,987	50,000	1,911,567	3,434,554	
Dividends paid Total comprehensive income for the year <b>Ending Balance as at December 31, 2012</b> Dividends paid Total comprehensive income for the year	24	Share Capital 500,000 - - 500,000 - - -	Shares 972,987 - - 972,987 - -	Reserve 50,000 - - 50,000 - -	1,524,424   (474,994)   703,154   1,752,584   (215,000)   373,983	3,047,411 (474,994 703,154 3,275,571 (215,000 373,983	

# THITIKORN PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES STATEMENTS OF CASH FLOWS

FOR THE YEARS ENDED DECEMBER 31, 2013 AND 2012

		In Thousand Baht			
	Consoli	dated	The Company Only		
	2013	2012	2013	2012	
CASH FLOWS FROM OPERATING ACTIVITIES					
Profit before income tax expense	407,098	724,036	342,460	710,391	
Adjustments					
Depreciation and amortization	42,092	35,814	39,497	32,821	
Expenses for post-employment benefits	2,795	2,660	2,238	2,140	
Unrealized loss (gain) on exchange rate	2,482	(285)	2,482	(285)	
Bad debt and provision for doubtful accounts	1,203,941	970,272	1,195,872	964,162	
Increase (Decrease) in allowance for diminution in value of					
asset forclosed	54,467	(26,167)	54,467	(26,397)	
Gain on sales of equipment	(2,741)	(9,824)	(2,433)	(6,784)	
Dividend income	-	-	(712,745)	(707,026)	
Interest income	(9,329)	(8,533)	(66,256)	(81,892)	
Interest expense	221,833	193,638	233,272	207,080	
(Increase) Decrease in operating assets :					
Trade receivables - hire-purchase contract receivables	(1,604,076)	(2,034,434)	(1,742,251)	(1,950,330)	
Trade receivables - other	(20,113)	(26,847)	(19,186)	(25,750)	
Other receivables from related parties	-	-	6	1,061	
Merchandises	(3,408)	60,397	(3,408)	60,397	
Asset foreclosed	(181,985)	119,609	(181,985)	118,972	
Other current assets	1,678	(41,954)	(902)	(39,240)	
Other non-current assets	(2,595)	(128)	(2,594)	(429)	
Increase (Decrease) in operating liabilities :					
Trade payables - other parties	53,371	(3,824)	53,371	(3,824)	
Other payables to related parties	(671)	699	195,112	11,400	
Deposits and advances from customers	(39,143)	4,824	(37,353)	6,861	
Accrued expenses and other current liabilities	4,471	19,449	3,600	19,799	
Liability for post-employment benefits	(1,997)	(1,274)	(1,291)	(1,029)	
Other non-current liabilities	(2,617)	(1,106)	(1,326)	(593)	
	125,553	(22,978)	(649,353)	(708,495)	
Income tax paid	(32,697)	(56,237)	(16,016)	(26,854)	
Net Cash Provided by (Used in) Operating Activities	92,856	(79,215)	(665,369)	(735,349)	
CASH FLOWS FROM INVESTING ACTIVITIES					
Increase in short-term loans to related party	-	-	(279,000)	(510,500)	
Collections from short-term loans to related party	-	-	386,500	464,000	
Increase in long-term loans to other parties	(128,433)	(35,850)	(128,433)	(35,850)	
Collections from long-term loans to other parties	101,263	40,341	101,263	40,341	
Purchases of fixed assets	(64,384)	(51,692)	(64,342)	(49,642)	
Proceeds from sales of equipment	5,060	14,448	4,751	8,989	
Purchases of intangible assets	(4,069)	(4,050)	(4,070)	(4,050)	
Dividends received	-	-	530,381	707,026	
Interest received	9,345	8,426	66,617	85,033	
Net Cash Provided by (Used in) Investing Activities	(81,218)	(28,377)	613,667	705,347	

#### THITIKORN PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES STATEMENTS OF CASH FLOWS (CONTINUED) FOR THE YEARS ENDED DECEMBER 31, 2013 AND 2012

	In Thousand Baht				
	Consolic	lated	The Company Only		
	2013	2012	2013	2012	
CASH FLOWS FROM FINANCING ACTIVITIES					
Increase in bank overdrafts and short-term borrowings					
from financial institutions	356,317	778,551	404,246	725,000	
Increase in short-term loans from related party	-	-	86,800	71,730	
Repayments of short-term loans from related party	-	-	(46,670)	(56,070)	
Proceeds from long-term loans	500,000	-	500,000	-	
Repayment of long-term loan	(200,000)	(400,000)	(200,000)	(400,000)	
Issuances of debentures	570,000	300,000	570,000	300,000	
Redemption of debentures	(800,000)	-	(800,000)	-	
Dividends paid	(215,000)	(474,994)	(215,000)	(474,994)	
Interest paid	(222,551)	(181,330)	(233,849)	(195,325)	
Net Cash Provided by (Used in) Financing Activities	(11,234)	22,227	65,527	(29,659)	
NET INCREASE (DECREASE) IN CASH AND					
CASH EQUIVALENTS	404	(85,365)	13,825	(59,661)	
Cash and Cash Equivalents at Beginning of Year	100,023	185,388	64,366	124,027	
CASH AND CASH EQUIVALENTS AT END OF YEAR	100,427	100,023	78,191	64,366	
Supplementary disclosures of cash flow information					
a. Cash and cash equivalents at end of year					
Cash in hand	19,420	12,238	18,097	11,173	
Current accounts at banks	16,830	19,570	9,917	12,978	
Savings deposits at banks	64,177	68,215	50,177	40,215	
Total	100,427	100,023	78,191	64,366	
b. Non-cash transactions					
Transfer of assets not used in operations to property for lease	20,875	-	-	-	
Accrued dividend income	-	-	182,364	-	

# 1. GENERAL INFORMATION

Thitikorn Public Company Limited ("the Company") was incorporated in Thailand and has its registered office at 69 Ramkhamhaeng Road, Huamark, Bangkapi, Bangkok 10240, Thailand.

The Company has been listed on the Stock Exchange of Thailand in 2003.

The major shareholder is Sinthonglor Company Limited (incorporated in Thailand which holds 42.36% of the shares).

The Company and its subsidiaries operate in Thailand and principally engage in vehicle hire-purchase business. Details of the Company's subsidiaries are as follows:

		1	Paid-up Share Capital (In Thousand Baht)		of Direct and foldings (%)
Name of Companies	Type of Business	December 31, 2013	December 31, 2012	December 31, 2013	December 31, 2012
C. V. A. Co., Ltd.	Hire-purchase motorcycle business	50,000	50,000	99.99	99.99
	and related services				
Chayapak Co., Ltd.	Hire-purchase automobile business	40,000	40,000	99.99	99.99
TK Debt Services	Debt collection and forfeiture	223,375	223,375	99.99	99.99
Co., Ltd.	services				

Significant intercompany transactions between the Company and its subsidiaries have been eliminated in the preparation of the consolidated financial statements.

### 2. BASIS OF FINANCIAL STATEMENT PREPARATION

The accompanying financial statements are prepared in Thai Baht in the Thai language in accordance with the financial reporting standards in Thailand including interpretations and guidelines promulgated by the Federation of Accounting Professions ("FAP"), applicable rules and regulations of the Securities and Exchange Commission. Accordingly, the accompanying financial statements are intended solely to present the financial position, financial performance, and cash flows in accordance with the financial reporting standards in Thailand.

Except as disclosed in the significant accounting policies, the accompanying financial statements have been prepared under the historical cost convention.

Starting from January 1, 2013, the Company and its subsidiaries have adopted the new and revised Thai Accounting Standards ("TAS") and Thai Financial Reporting Standards ("TFRS"), issued by FAP, for the preparation and presentation of the accompanying financial statements. Such TAS and TFRS, relevant to the Company's and subsidiaries' operations, which have been effective from the accounting period starting on or after January 1, 2013, are as follows:

TAS 21 (Revised 2009)	The Effects of Changes in Foreign Exchange Rates
TFRS 8	Operating Segments

The Company's and subsidiaries' management has been assessing effects of the above TAS and TFRS and found no significant impact on the Company and its subsidiaries.

In addition, FAP has revised and issued the new Thai accounting standards and Thai financial reporting standards including interpretations as disclosed in Note 30.

The Company and its subsidiaries disclosed information for the year ended December 31, 2012 for being the comparative information in the financial statement for the year ended December 31, 2013 in the form of corresponding figures.

For convenience of the readers, an English translation of the financial statements has been prepared from the Thai language statutory financial statements that are issued for domestic financial reporting purposes.

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Basis of Consolidation**

The consolidated financial statements relate to the Company and its subsidiaries (together referred to as the "Group").

Significant intercompany transactions between the Company and its subsidiaries included in the consolidated financial statements have been eliminated.

#### Subsidiaries

Subsidiaries are those companies controlled by the Company. Control exists when the Company has the power, directly or indirectly, to govern the financial and operating policies of a company so as to obtain benefits from its activities. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

#### Accounting for acquisitions of non-controlling interests

Changes in a parent's ownership interest in a subsidiary that do not result in the loss of control are accounted for within equity. When an entity loses control of a subsidiary, any gain or loss is recognized in the statement of income. Any investment retained in the former subsidiary is measured at its fair value at the date when control is lost.

#### Goodwill

The excess of business combination cost over the fair values of assets and liabilities of the acquired subsidiary is accounted for as goodwill from business combination in the consolidated financial statements. Goodwill is presented as non-current asset in the consolidated statement of financial position at cost net of allowance for impairment (if any)

#### **Foreign Currencies**

Transactions in foreign currencies are translated to Thai Baht at the foreign exchange rates ruling at the dates of the transactions.

Monetary assets and liabilities denominated in foreign currencies at the statement of financial position date are translated to Thai Baht at the foreign exchange rates ruling at that date. Foreign exchange differences arising on translation are recognized in the statement of comprehensive income.

#### **Cash and Cash Equivalents**

Cash and cash equivalents consist of cash in hand, cheques in-transit, deposits at financial institutions, fixed deposit, and current investment with maturity period not over 3 months except for deposits at bank held as collateral.

#### **Trade Receivables**

Trade receivables are stated at their invoice values less allowance for doubtful accounts. The allowance for doubtful accounts is an estimate of those amounts which may prove to be uncollectible based on a review of the current status of the existing receivables. Bad debts are written off when incurred.

Hire-purchase receivables are stated at net realizable value which resulted from carrying book value less unearned income and allowance for doubtful accounts. The Company and its subsidiaries provide their allowance for doubtful accounts of hire-purchase receivables based on the age of the total amount of outstanding balance of each contract less unearned income and collaterals of automobiles. The percentages of allowance for doubtful accounts are described as follows:

	Allowance for dou	btful accounts (%)
Period	Automobile	Motorcycle
Not yet due	1	1
Past due 1 month	1	1
Past due 2 - 3 months	2	20
Past due 4 - 6 months	20	50
Past due 7 - 12 months	50	100
Past due over 12 months	100	100

The allowance for doubtful accounts of hire-purchase receivables - automobile is calculated based on outstanding balance past due not over 6 months less collaterals at 80%, outstanding balance past due 7-12 months less collaterals at 50% and outstanding balance past due more than 12 months less no collaterals.

#### **Other Trade Receivables**

Other trade receivables are stated at their invoice values less allowance for doubtful accounts.

Allowance for doubtful accounts equals to the estimated collection losses that may be incurred in the collection of all receivables. The estimated losses are based on the historical collection experience coupled with a review of the current status of existing receivables.

#### Merchandises

Merchandises, featuring motorcycles are stated at the lower of cost (specific method) and net realizable value. Net realized value is the estimated selling price in the ordinary course of business less the estimated costs to complete and to make the sale.

Allowance for losses on diminution in value is made for all deteriorated, damaged, obsolete, and slowmoving merchandises.

#### **Asset Foreclosed**

Asset foreclosed is stated at the lower of net receivable balance and net realizable value from proceeds to be received from the sale of the foreclosed asset.

Net realized value is the estimated selling price in the ordinary course of business less the estimated costs to complete and to make the sale.

The Company and subsidiaries estimate loss of the outstanding vehicles at the percentages as follows:

Aging less than one year	30%
Aging more than one year	100%

#### Investments in subsidiaries

Investments in subsidiaries in the separate financial statements of the Company are accounted for using the cost method less impairment loss (if any).

#### Property, Plant and Equipment, Property for Lease, and Depreciation

#### **Owned** assets

Land is stated at cost less impairment losses (if any). Plant and equipment are stated at cost less accumulated depreciation and impairment losses (if any). Costs of asset dismantlement, removal, and restoration are included as part of asset cost.

#### Leased assets

Leases in terms of which the Group substantially assumes all the risk and rewards of ownership are classified as finance leases. Property, plant and equipment acquired by way of finance leases is capitalized at the lower of its fair value and the present value of the minimum lease payments at the inception of the lease, less accumulated depreciation and impairment losses. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are charged directly to the statement of comprehensive income.

#### Depreciation

Depreciation is charged to the statement of comprehensive income on a straight-line method over the useful lives of each part of an item separately for each significant part of plant and equipment. The useful lives are as follows:

Buildings and building improvements	20 years
Buildings and building improvements on rented land	10 years, 20 years, and over the period of
	lease contracts
Furniture, fixtures and office equipment	5 years and 10 years
Vehicles	5 years

No depreciation has been charged for land and construction in process.

Depreciation methods, residual values, and useful lives are reviewed at each financial year-end and adjusted if appropriate. In determining the depreciable amount, residual value of particular asset is measured at amount estimated receivable currently for the asset if the asset is already of the age and in the condition expected at the end of its useful life.

#### **Intangible Assets**

#### Leasehold rights

Leasehold rights are stated at cost less accumulated amortization and impairment losses (if any), which are amortized on a straight-line method over the useful lives which are the periods of lease contracts.

#### Software licenses

Software licenses are stated at cost less accumulated amortization and impairment losses (if any), which are amortized on a straight-line method over the useful lives of 5 years.

#### Amortization

Amortization is charged to the part of administrative expenses of the statement of comprehensive income on a straight-line method over the useful lives of particular intangible assets. Intangible assets with an indefinite useful life are not amortized but are tested for indication of impairment at each reporting date. Amortization methods, residual values, and useful lives are reviewed at each financial year-end and adjusted if appropriate.

#### **Impairment of Assets**

The carrying amounts of the Group's assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the assets' recoverable amounts (the higher of asset's net selling price or value in use). The review is made for individual assets or for the cash-generating unit.

In case that the carrying value of an asset exceeds its recoverable amount, the Group recognizes the impairment losses by reducing the carrying value of the asset to its recoverable amount and by recording the devaluation in the statement of comprehensive income. The reversal of impairment losses recognized in prior years is recorded as part of other income when there is an indication that the impairment losses recognized for the assets no longer exist or have decreased.

#### **Trade and Other Payables**

Trade and other payables are stated at cost.

#### **Employment Benefits**

#### Short-term benefits

Salaries, wages, bonuses and contributions to social security fund are recognized as an expense upon their occurrences and on an accrual basis.

#### Post-employment benefits

Obligations on defined contribution plan which is the provident fund are recognized as an expense in the statement of comprehensive income when contribution to the fund on an accrual basis.

Obligations on post-employment benefits which are defined benefit plan that will be settled to the employees upon retirement or termination are calculated by estimating the amount of future benefits that employees have earned in return for their service in the prior and current periods. The benefits are discounted using the project unit credit method to determine present value of obligations. The calculation is annually performed by the qualified actuary. Expenses from the estimated liability for post-employment benefits comprise current service cost, interest cost, past service cost, and actuarial gain/loss.

### Provisions

A provision is recognized in the statement of financial position when the Group has a present legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

#### **Revenue Recognition**

Interest income from hire-purchase is the unearned interest income and is recognized as income in each installment period based on the effective interest rate method for new hire-purchase agreements made starting from 2008 and the sum-of-digits method for hire-purchase agreements made before 2008. Income from each installment is recognized on an accrual basis (based on the due date of the installment irrespective of actual collection). The Company and its subsidiaries cease recognition of income when the receivables are overdue more than 3 installments, unless there is an indication of inability to repay, where income recognition is ceased immediately.

Sales are recognized in the statement of comprehensive income when the significant risks and rewards of ownership have been transferred to buyer. No revenue is recognized if there is continuing management involvement with the goods or there are significant uncertainties regarding recovery of the consideration due, associated costs or the probable return of goods.

Rental income is recognized on a straight-line basis over the lease term.

Dividend income is recognized on the date the Group's right to receive payments is established which in the case of quoted securities is usually the ex-dividend date.

Interest is recognized on a time proportion basis that reflects the effective yield on the asset.

Other income is recognized on an accrual basis.

#### **Expense Recognition**

Payments made under operating leases are recognized in the statement of comprehensive income on a straight line basis over the lease term.

Other expenses are recognized on an accrual basis.

#### **Income Tax**

Income tax on the profit or loss for the year, which is recognized in the statement of comprehensive income, is current and deferred tax.

#### Current tax

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the statement of financial position date, and any adjustment to tax payable in respect of previous years (if any).

#### Deferred tax

Deferred tax is provided on temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Temporary differences are not recognized for goodwill not deductible for tax purposes and the initial recognition of assets and liabilities that affect neither accounting nor taxable profit to the extent that they will probably not reverse in the foreseeable future. The amount of deferred tax provided is based on the expected manner of realization or settlement of the carrying amount of assets and liabilities, at the tax rates that are expected to apply to the period when the deferred tax asset is realized or the tax liability is settled based on tax rates that have been enacted as at the statement of financial position date.

A deferred tax asset is recognized only to the extent that it is probable that future taxable profit will be available against which the asset can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized (see Note 23).

#### **Use of Estimates**

In order to prepare financial statements in conformity with the accounting standard and the financial reporting standards in Thailand, management needs to make estimates and set assumptions that affect income, expenditure, assets and liabilities in order to disclose information on the valuation of assets, liabilities and contingent liabilities. Actual outcomes may, therefore, differ from the estimates used.

The estimates and underlying assumptions used in the preparation of these financial statements are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

The significant estimates and underlying assumptions used in the preparation of these financial statements which may be affected by uncertainty are information relating to the estimates and assumptions as disclosed in the summary of significant accounting policies in respect of trade receivables and assets foreclosed and the estimates and assumptions as disclosed in Notes 19, 23 and 26.

#### **Basic Earnings per Share**

Basic earnings per share is calculated by dividing the profit for the year by the weighted average number of common shares outstanding during the year (500,000,000 shares).

# 4. INTEREST INCOME FROM HIRE-PURCHASE CONTRACT

Prior to 2008, the Company and its subsidiaries recognize interest income on hire-purchase contract as unearned interest income in each installment period based on the sum-of-digits method. Starting from January 1, 2008, the Company and its subsidiaries recognize interest income on hire-purchase contract as unearned interest income in each installment period based on the effective interest rate method for new hire-purchase agreements made starting from 2008 to conform to the change in the Thai Accounting Standard No. 17 "Leases (Revised 2007)" which currently is the Revised 2009.

# 5. TRANSACTIONS WITH RELATED PARTIES

Related parties are those parties controlled by the Company or have power control over the Company, directly or indirectly or significant influence, to govern the financial and operating policies of a company.

Name of Companies	Type of business	Type of relationship
C. V. A. Company Limited	Hire-purchase motorcycle and	Subsidiary
	related services	
Chayapak Company Limited	Hire-purchase automobile	Subsidiary
TK Debt Services Co., Ltd.	Debt collection and forfeiture services	Subsidiary
S. P. International Co., Ltd.	Sale automobile and related services	Co-directors & shareholders
SPSU Public Co., Ltd.	Sale motorcycle	Co-directors & shareholders
Lexus Bangkok Co., Ltd.	Sale automobile	Co-directors & shareholders
Toyota Pathumthani Toyota's Dealer Co., Ltd.	Sale automobile and related services	Co-directors & shareholders
Napas Co., Ltd.	Transport motorcycle	Co-shareholders
Thitiphol Co., Ltd.	Sale spare parts of motorcycle	Co-shareholders

Types of relationship of related parties are as follows:

Type of Transaction	Pricing policies
Service income	Mutual agreement
Interest income	MOR
Dividend income	At amount approved for declaration
Other income	Cost
Rental and services	Contract price
Management fee	Contract price
Utility expenses	Cost
Stationery expense	Cost
Other expenses	Mutual agreement
Service expenses	Mutual agreement
Interest expense	MOR
Key management's remunerations	Mutual agreement
Disposal of fixed assets	Mutual agreement
Purchase for hire-purchases	Market price
Purchase of fixed assets	Market price

Pricing policies for each transaction with related parties are as follows:

Significant transactions with related parties for the years ended December 31, 2013 and 2012 are as follows:

	In Thousand Baht				
	Consol	idated	The Comp	any Only	
	2013	2012	2013	2012	
Service income					
Subsidiaries	-	-	_	6,994	
Interest income					
Subsidiaries	-	-	57,605	74,294	
Dividend income					
Subsidiaries	-	-	712,745	707,026	
Other income					
Subsidiaries	-	-	20	151	
Rental and services					
Related companies	30,728	23,227	27,124	19,624	
Management fee					
Related companies	10,200	9,000	7,200	7,200	
Utility expenses					
Related companies	4,846	5,033	4,428	4,624	
Stationery expense					
Related companies	2,715	2,269	2,694	2,250	
Other expenses					
Related companies	13,003	30,981	6,961	22,970	
Service expenses					
Subsidiaries	-	-	845,767	816,186	
Interest expense					
Subsidiaries	-	-	11,474	13,967	

	In Thousand Baht				
	Conso	lidated	The Compa	any Only	
	2013	2012	2013	2012	
Key management's remunerations					
Short-term benefits	27,873	25,886	27,873	25,886	
Post-employment benefits	478	496	478	496	
Total	28,351	26,382	28,351	26,382	
Disposal of fixed assets					
Related companies	-	748	-	748	
Purchase for hire-purchases					
Related companies	765,982	1,059,776	-	-	
Purchase of fixed assets					
Related companies	17,681	_	17,681	-	

Significant outstanding balances with related parties as at December 31, 2013 and 2012 are as follows:

	In Thousand Baht				
-	Consoli	dated	The Comp	oany Only	
-	2013	2012	2013	2012	
Receivables and short-term loan					
Accrued income - Subsidiaries					
Accrued dividend income	-	-	182,364	-	
Accrued interest income	-		4,498	4,860	
Total	-	-	186,862	4,860	
Short-term loan					
Subsidiaries					
(Interest rate at 4.375% p.a. in 2013 and					
4.375% - 7.5% p.a. in 2012)	-	-	1,196,000	1,303,500	
Total	-	-	1,382,862	1,308,360	
Payables and short-term loans					
Accrued expenses					
Subsidiaries	-	-	441,615	246,210	
Related companies	1,258	1,929	1,202	1,355	
Total	1,258	1,929	442,817	247,565	
Short-term loans					
Subsidiaries					
(Interest rate at 4.375% p.a. in 2013 and					
4.375% - 7.5% p.a. in 2012)	-		287,240	247,110	
Total	1,258	1,929	730,057	494,675	

The significant movements of loans from and loans to related parties during the year are as follows:

	The Company Only (In Thousand Baht)			
	December 31,			December 31,
	2012	Increase	Decrease	2013
Short-term loans to subsidiary				
Chayapak Company Limited	1,303,500	279,000	386,500	1,196,000
Short-term loans from subsidiary				
C.V.A. Company Limited	247,110	86,800	46,670	287,240

As at December 31, 2013 and 2012, the Company has been guarantor for the short-term loan credit facilities granted by a local bank to Chayapak Co., Ltd. amounting to Baht 600 million.

# 6. CASH AND CASH EQUIVALENTS

	In Thousand Baht			
	Consolidated		The Compa	any Only
	2013	2012	2013	2012
Cash	19,420	12,238	18,097	11,173
Current accounts and savings				
deposits at banks	81,007	87,785	60,094	53,193
Total	100,427	100,023	78,191	64,366

# 7. HIRE-PURCHASE CONTRACT RECEIVABLES - NET

	Consolidated (In Thousand Baht)						
		2013			2012		
	Total	Current	Long-term	Total	Current	Long-term	
Hire-purchase contract receivables	13,554,343	7,322,807	6,231,536	12,904,693	6,925,759	5,978,934	
Less Unearned income	( 3,930,807)	(2,570,982)	(1,359,825)	( 3,795,485)	( 2,485,358)	(1,310,127)	
Net Less Allowance for	9,623,536	4,751,825	4,871,711	9,109,208	4,440,401	4,668,807	
doubtful accounts	( 564,713)	( 384,565)	( 180,148)	( 461,332)	( 329,940)	( 131,392)	
Net	9,058,823	4,367,260	4,691,563	8,647,876	4,110,461	4,537,415	
receivables Less Unearned income Net Less Allowance for doubtful accounts	13,554,343 ( 3,930,807) 9,623,536 ( 564,713)	7,322,807 (2,570,982) 4,751,825 (384,565)	6,231,536 (1,359,825) 4,871,711 ( 180,148)	12,904,693 ( 3,795,485) 9,109,208 ( 461,332)	6,925,759 (2,485,358) 4,440,401 (329,940)	5,978 (1,310 4,668 ( 131	

	The Company Only (In Thousand Baht)						
		2013			2012		
	Total	Current	Long-term	Total	Current	Long-term	
Hire-purchase contract receivables	12,031,231	6,681,693	5,349,538	11,221,507	6,267,272	4,954,235	
Less Unearned income	( 3,808,975)	(2,505,464)	(1,303,511)	( 3,656,445)	( 2,412,766)	(1,243,679)	
Net Less Allowance for	8,222,256	4,176,229	4,046,027	7,565,062	3,854,506	3,710,556	
doubtful accounts	( 514,319)	( 342,087)	( 172,232)	( 414,204)	( 291,526)	( 122,678)	
Net	7,707,937	3,834,142	3,873,795	7,150,858	3,562,980	3,587,878	

Hire-purchase contract receivables at December 31, 2013 and 2012 are aged by outstanding installment payments of each contract as follows:

	In Thousand Baht				
	Conso	lidated	The Comp	oany Only	
	2013	2012	2013	2012	
Current	6,489,723	6,433,593	5,359,454	5,148,896	
Overdue 1 month	1,414,393	1,255,172	1,302,278	1,147,549	
Overdue 2 - 3 months	1,297,761	1,091,618	1,223,963	1,024,215	
Overdue 4 - 6 months	292,897	225,047	267,305	196,011	
Overdue 7 - 12 months	74,529	49,414	57,308	32,781	
Overdue longer than 12 months	54,233	54,364	11,948	15,610	
Total	9,623,536	9,109,208	8,222,256	7,565,062	
Less Allowance for doubtful					
accounts	( 564,713)	( 461,332)	( 514,319)	( 414,204)	
Net	9,058,823	8,647,876	7,707,937	7,150,858	

The Company and its subsidiaries determine their allowance for doubtful accounts in line with the 2012 policy. Such policy is not compliance with the accounting guidance for making of allowance of doubtful accounts for consumer finance business which was mutually defined by the Securities and Exchange Commission (SEC) and the Institute of Certified Accountants and Auditors of Thailand ("ICAAT"). However, based on the statistic information for the past three years (2010 - 2012), the Company and its subsidiaries had an average actual bad debt less than doubtful accounts based on such basis defined by the SEC and ICAAT. As at December 31, 2013, the Company and its subsidiaries had allowance for doubtful accounts at 5.87% (6.26% for the Company only) of total hire-purchase contract receivables before deducting allowance for doubtful accounts.

As at December 31, 2013, the Company and its subsidiaries have the outstanding hire-purchase contract receivables, classified by income recognition method, as follows:

	Consolidated (In Thousand Baht)				
	Sum-of-digits Effective interest				
	method	rate method	Total		
Hire-purchase contract receivables	30,703	13,523,640	13,554,343		
Less Unearned income	( 5,075)	( 3,925,732)	( 3,930,807)		
Net	25,628	9,597,908	9,623,536		

	The Company Only (In Thousand Baht)				
	Sum-of-digits Effective interest				
	method	rate method	Total		
Hire-purchase contract receivables	7,610	12,023,621	12,031,231		
Less Unearned income	( 1,475)	( 3,807,500)	( 3,808,975)		
Net	6,135	8,216,121	8,222,256		

# 8. OTHER TRADE RECEIVABLE - NET

Other trade receivables are aged by outstanding balances as follows:

	In Thousand Baht				
	Consol	idated	The Compa	any Only	
	2013	2012	2013	2012	
Current	83,668	74,367	78,448	69,962	
Overdue within 3 months	-	-	-	-	
Overdue 3 - 6 months	-	-	-	-	
Overdue 6 - 12 months	-	-	-	-	
Overdue longer than 12 months		-	-	-	
Total	83,668	74,367	78,448	69,962	

# 9. ASSET FORECLOSED - NET

	In Thousand Baht				
	Conso	lidated	The Comp	oany Only	
	2013	2012	2013	2012	
Balance outstanding within one year	449,811	267,643	449,811	267,643	
Balance outstanding longer than					
one year	21,051	21,234	19,912	20,095	
Total	470,862	288,877	469,723	287,738	
Less Allowance for diminution in					
value	( 155,994)	( 101,527)	( 154,855)	( 100,388)	
Net	314,868	187,350	314,868	187,350	

# 10. RESTRICTED DEPOSITS AT FINANCIAL INSTITUTIONS

As at December 31, 2013 and 2012, the subsidiaries have collateralized their fixed deposits with a local bank totalling Baht 25 million as guarantees for their overdraft lines with such bank.

# 11. INVESTMENTS IN SUBSIDIARIES ACCOUNTED FOR USING THE COST METHOD

	The Company Only						
	Paid-up Sh	are Capital			Cost of In	vestments	
	(In Thousand Baht)		Percentage	of Holdings	(In Thousand Baht)		
	December 31,	December 31,	December 31,	December 31,	December 31,	December 31,	
	2013	2012	2013	2012	2013	2012	
C.V.A. Company Limited	50,000	50,000	99.99	99.99	49,993	49,993	
Chayapak Company Limited	40,000	40,000	99.99	99.99	43,993	43,993	
TK Debt Services Co., Ltd.	223,375	223,375	99.99	99.99	189,226	189,226	
Total					283,212	283,212	

During 2013 and 2012, TK Debt Services Co., Ltd. declared dividends to shareholders which was attributable to the Company totalling approximately Baht 712.7 million and Baht 707.0 million, respectively. As at December 31, 2013, the dividends remained unpaid amounting to approximately Baht 182.3 million.

### 12. LONG-TERM LOANS TO OTHER PARTIES

	In Thousand Baht				
	Consc	olidated	The Company Only		
	2013	2012	2013	2012	
Long-term loans to other parties	95,697	68,527	95,697	68,527	
Less Current portion	( 5,000)	( 18,370)	( 5,000)	(18,370)	
Net	90,697	50,157	90,697	50,157	

This account represents the unsecured loans to 90 agents in 2013 and 87 agents in 2012, bearing interest rate at 9% p.a. in 2013 and 2012. These loans mature during the years 2014 to 2016.

# 13. PROPERTY, PLANT AND EQUIPMENT- NET

	Consolidated (In Thousand Baht)						
			Buildings and	Furniture			
		Buildings and	building	fixtures and		~ ·	
	Loud	building	improvements	office	Vahialaa	Construction	Tatal
<u> </u>	Land	improvements	on rented land	equipment	Vehicles	in progress	Total
Cost	10 (17	24 221	110 112	70.214	05.022	C 1 C 0	220.247
Balance as at December 31, 2011	12,617	24,221	118,113	72,314	95,922	6,160	329,347
Acquisitions	-	-	2,133	7,396	17,643	24,520	51,692
Disposals	-	-	( 26)	( 2,575)	( 20,919)	-	( 23,520)
Transfers in (out)	-		13,025	918		( 13,943)	
Balance as at December 31, 2012	12,617	24,221	133,245	78,053	92,646	16,737	357,519
Acquisitions	-	-	4,118	14,988	18,230	27,047	64,383
Disposals	-	-	( 413)	( 4,421)	( 6,740)	-	( 11,574)
Transfers in (out)	-		34,103	2,327		( 36,430)	
Balance as at December 31, 2013	12,617	24,221	171,053	90,947	104,136	7,354	410,328
Accumulated depreciation							
Balance as at December 31, 2011	-	20,102	73,053	56,071	53,136	-	202,362
Depreciation for the year	-	1,045	11,982	6,567	14,863	-	34,457
Depreciation for assets disposed	-		( 21)	( 1,116)	( 17,759)		( 18,896)
Balance as at December 31, 2012	-	21,147	85,014	61,522	50,240	-	217,923
Depreciation for the year	-	894	16,061	7,585	15,471	-	40,011
Depreciation for assets disposed	-		( 319)	( 3,156)	( 5,781)		( 9,256)
Balance as at December 31, 2013	-	22,041	100,756	65,951	59,930	-	248,678
Net book value							
December 31, 2012	12,617	3,074	48,231	16,531	42,406	16,737	139,596
December 31, 2013	12,617	2,180	70,297	24,996	44,206	7,354	161,650

### THITIKORN PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES Notes to Financial Statements (Continued)

December 31, 2013 and 2012

	The Company Only (In Thousand Baht)						
	Land	Buildings and building improvements	Buildings and building improvements on rented land	Furniture fixtures and office equipment	Vehicles	Construction in progress	Total
Cost							
Balance as at December 31, 2011	7,802	15,291	117,104	67,215	77,951	6,160	291,523
Acquisitions	-	-	2,133	7,395	15,594	24,520	49,642
Disposals	-	-	( 26)	( 2,271)	( 12,300)	-	( 14,597)
Transfers in (out)			13,025	918	-	( 13,943)	
Balance as at December 31, 2012	7,802	15,291	132,236	73,257	81,245	16,737	326,568
Acquisitions	-	-	4,118	14,946	18,230	27,047	64,341
Disposals	-	-	( 412)	( 4,418)	( 6,125)	-	( 10,955)
Transfers in (out)			34,103	2,327		( 36,430)	
Balance as at December 31, 2013	7,802	15,291	170,045	86,112	93,350	7,354	379,954
Accumulated depreciation							
Balance as at December 31, 2011	-	12,277	72,056	51,049	46,034	-	181,416
Depreciation for the year	-	743	11,975	6,567	12,271	-	31,556
Depreciation for assets disposed	-		( 21)	( 813)	( 11,558)	-	( 12,392)
Balance as at December 31, 2012	-	13,020	84,010	56,803	46,747	-	200,580
Depreciation for the year	-	746	16,058	7,584	13,416	-	37,804
Depreciation for assets disposed			( 319)	( 3,153)	( 5,166)	-	( 8,638)
Balance as at December 31, 2013		13,766	99,749	61,234	54,997		229,746
Net book value							
December 31, 2012	7,802	2,271	48,226	16,454	34,498	16,737	125,988
December 31, 2013	7,802	1,525	70,296	24,878	38,353	7,354	150,208

As at December 31, 2013 and 2012, cost of building and equipment of the Company and its subsidiaries that have been fully depreciated but still in use amounting to approximately Baht 138.6 million and Baht 127.8 million, respectively (Baht 125.9 million and Baht 115.2 million, respectively, for the Company only).

# 14. INTANGIBLE ASSETS - NET

	Consolidated (In Thousand Baht)		
	Leasehold	Software	
	Rights	Licenses	Total
Cost			
Balance as at December 31, 2011	27,439	41,300	68,739
Acquisitions	20	4,030	4,050
Balance as at December 31, 2012	27,459	45,330	72,789
Acquisitions	350	3,719	4,069
Balance as at December 31, 2013	27,809	49,049	76,858
Accumulated amortization			
Balance as at December 31, 2011	25,678	39,864	65,542
Amortization for the year	565	792	1,357
Balance as at December 31, 2012	26,243	40,656	66,899
Amortization for the year	417	1,326	1,743
Balance as at December 31, 2013	26,660	41,982	68,642
Net book value			
December 31, 2012	1,216	4,674	5,890
December 31, 2013	1,149	7,067	8,216
		pany Only (In Thousan	nd Baht)
	Leasehold	Software Licenses	Total
Q4	Rights	Licenses	Total
Cost Balance as at December 21, 2011	5 / 10	41.051	16 160
Balance as at December 31, 2011	5,418 20	41,051 4,030	46,469 4,050
Acquisitions			
Balance as at December 31, 2012	5,438 350	45,081 3,720	50,519 4,070
Acquisitions			
Balance as at December 31, 2013	5,788	48,801	54,589
Accumulated amortization Balance as at December 31, 2011	2 (00	20.020	12 527
,	3,699 523	39,838	43,537
Amortization for the year		742	1,265
Balance as at December 31, 2012	4,222	40,580	44,802
Amortization for the year	417	1,276	1,693
Balance as at December 31, 2013	4,639	41,856	46,495
Net book value	1010	4 501	c - 1 - 1
December 31, 2012	1,216	4,501	5,717
December 31, 2013	1,149	6,945	8,094

The Company and its subsidiaries had amortization for the years ended December 31, 2013 and 2012 amounting to approximately Baht 1.7 million and Baht 1.4 million, respectively (Baht 1.7 million and Baht 1.3 million, respectively, for the Company only) which was presented as part of "Administrative expenses" in the statements of comprehensive income.

As at December 31, 2013 and 2012, cost of intangible assets of the Company and its subsidiaries that have been fully amortized but still in use amounting to approximately Baht 42.3 million and Baht 40.2 million, respectively (Baht 40.3 million and Baht 40.2 million, respectively, for the Company only).

# 15. PROPERTY FOR LEASE AND ASSETS NOT USED IN OPERATIONS

A subsidiary has property for lease, comprising land and buildings, which were transferred from assets not used in operations in March 2013 at the carrying value. The details of such assets are as follows:

	Consolidated (In Thousand Baht)						
	Balance as at	Mover	ments during the	e Year	Balance as at		
	December 31, 2012	Addition	Deduction	Transfer	December 31, 2013		
Cost			Deddetton		2015		
Land	-	-	-	12,800	12,800		
Buildings and building							
improvements	-			8,075	8,075		
Total cost	-			20,875	20,875		
Accumulated depreciation							
Buildings and building							
improvements	-	338		_	338		
Net	-				20,537		

The latest appraisal value of property for lease, appraised by The Valuation & Consultants Company Limited using comparative market price method (market approach) per reports in August 2012, amounted to approximately Baht 33.9 million

Assets not used in operations consists of land and commercial buildings of the Company and a subsidiary which are temporarily not used in operations as at December 31, 2013, totalling approximately Baht 14.3 million (Baht 5.7 million for the Company only). The latest appraisal value of such assets, appraised by The Valuation & Consultants Company Limited using comparative market price method (market approach) per reports in August 2012, amounted to totalling approximately Baht 59.7 million (Baht 30.2 million for the Company only).

# 16. BANK OVERDRAFTS AND SHORT-TERM BORROWINGS FROM FINANCIAL INSTITUTIONS

	In Thousand Baht				
	Consoli	idated	The Company Only		
	2013	2012	2013	2012	
Bank overdrafts	72,705	216,935	64,951	161,252	
Short-term loans from banks	1,145,964	642,935	1,145,964	642,935	
Total	1,218,669	859,870	1,210,915	804,187	

As at December 31, 2013, the Company and its subsidiaries had credit facilities with several financial institutions as follows:

	Unit : N	Unit : Million		
	2013	2012		
Bank overdrafts (Baht)	192.00	192.00		
Short-term loans (Baht)	5,205.00	4,765.00		
Short-term loan (USD)	1.39	1.39		

Such loans bear interest rates ranging between 0.50% - 3.20% p.a. in 2013 and 0.78% - 3.15% p.a. in 2012.

Partial overdraft lines mentioned above are secured by certain directors of the Company and its subsidiaries.

Overdraft lines of subsidiaries have been secured by the fixed deposits as discussed in Note 10.

### 17. LONG - TERM LOANS - NET

		In Thousand Baht				
	Consol	lidated	The Company Only			
	2013	2012	2013	2012		
Long-term loans	2,400,000	2,100,000	2,400,000	2,100,000		
Less Current portion	(1,600,000)	( 200,000)	(1,600,000)	( 200,000)		
Net	800,000	1,900,000	800,000	1,900,000		

As at December 31, 2013 and 2012, the Company has obtained the unsecured long-term loans from two and three local financial institutions totalling Baht 2,400 million and Baht 2,100 million, respectively. These loans bear interest at fixed rates and interest is payable monthly whereas loan principals are repayable during the years 2014 to 2016.

Under the terms of the loan agreements, the Company has to comply with specific conditions as follows:

- 1. To maintain debt to equity ratio at the rate not exceeding 7:1;
- 2. To maintain dividend payment ratio not exceeding 60% of net profit; and
- 3. To maintain ratio of hire-purchase contract receivables overdue longer than 3 months not exceeding 5% of total hire-purchase contract receivables

### **18. DEBENTURES**

		In Thousand Baht			
	Consol	lidated	The Company Only		
	2013	2012	2013	2012	
Debentures	2,220,000	2,450,000	2,220,000	2,450,000	
Less Current portion	( 500,000)	( 800,000)	( 500,000)	( 800,000)	
Net	1,720,000	1,650,000	1,720,000	1,650,000	

On February 25, 2010, the Company issued a series of debentures to specific investors amounting to Baht 200 million (divided into 200,000 units at Baht 1,000 per unit) and bears interest at 4.2% p.a. with maturity in 2013. Interest is payable quarterly. The Company redeemed these debentures in February 2013.

On May 14, 2010, the Company issued another series of debentures to specific investors amounting to Baht 100 million (divided into 100,000 units at Baht 1,000 per unit) and bears interest at 3.4% p.a. with maturity in 2013. Interest is payable quarterly. The Company redeemed these debentures in November 2013.

On July 8, 2010, the Company issued another series of debentures to institutional investors and/or large investors amounting to Baht 500 million (divided into 500,000 units at Baht 1,000 per unit) and bears interest at 3.2% p.a. with maturity in 2013. Interest is payable semi-annually. The Company redeemed these debentures in July 2013.

On August 27, 2010, the Company issued another series of debentures to specific investors amounting to Baht 300 million (divided into 300,000 units at Baht 1,000 per unit) and bears interest at 3.9% p.a. with maturity in 2015. Interest is payable semi-annually.

On January 28, 2011, the Company issued another series of debentures to specific investors amounting to Baht 250 million (divided into 250,000 units at Baht 1,000 per unit) and bears interest at 4.04% p.a. with maturity in 2016. Interest is payable semi-annually.

On May 27, 2011, the Company issued another series of debentures to institutional investors and/or large investors amounting to Baht 300 million (divided into 300,000 units at Baht 1,000 per unit) and bears interest at 3.92% p.a. in  $1^{st}$  -  $3^{rd}$  year and interest at 5.00% p.a. in  $4^{th}$  -  $5^{th}$  year with maturity in 2016. Interest is payable quarterly.

On June 30, 2011, the Company issued another series of debentures to institutional investors and/or large investors amounting to Baht 500 million (divided into 500,000 units at Baht 1,000 per unit) and bears interest at 4.35% p.a. with maturity in 2014. Interest is payable semi-annually.

On November 6, 2012, the Company issued another series of debentures to specific investors amounting to Baht 300 million (divided into 300,000 units at Baht 1,000 per unit) and bears interest at 4.2% p.a. with maturity in 2016. Interest is payable semi-annually.

On July 19, 2013, the Company issued another series of debentures to institutional investors and/or large investors amounting to Baht 570 million (divided into 570,000 units at Baht 1,000 per unit) and bears interest at 3.98% p.a. with maturity in 2016. Interest is payable semi-annually.

Under the conditions of the issuances of debentures, the Company has to comply with the specified conditions as shown below:

- 1. To maintain Debt-to-Equity ratio at the rate not exceeding 7:1
- 2. To maintain dividend payment ratio not exceeding 60% of net profit

### **19. LIABILITY FOR POST-EMPLOYMENT BENEFITS**

Movements of liability for post-employment benefits for the years ended December 31, 2013 and 2012 are as follows:

	In Thousand Baht			
	Consolidated		The Comp	oany Only
	2013	2012	2013	2012
Liability for post-employment benefits as at January 1	27,768	26,382	21,775	20,664
Current service cost	1,579	1,534	1,262	1,231
Interest cost	1,216	1,126	976	909
Past service cost	-	-	-	-
Actuarial loss (gain)	_		_	_
Expense recognized in statement of comprehensive income	2,795	2,660	2,238	2,140
Employee benefits paid during the year	( 1,997)	( 1,274)	( 1,291)	( 1,029)
Liability for post-employment benefits as at December 31	28,566	27,768	22,722	21,775

Significant assumptions used in calculation of liability for post-employment benefits are as follows:

-	Discount rate	4.41% p.a.
-	Salary escalation rate	4.13% p.a.
-	Employee turnover rate	0% - 16% p.a.
-	Mortality rate	50% of Thai Mortality Table
-	Disability rate	10% of Thai Mortality Table

# 20. PREMIUM ON SHARES AND LEGAL RESERVE

#### Premium on shares

Section 51 of the Public Companies Act B.E. 2535 requires the public company to set aside share subscription monies received in excess of the par value of the shares issued to a reserve account ("premium on shares"). Premium on shares is not available for dividend distribution.

#### Legal reserve

Section 116 of the Public Companies Act B.E. 2535 Section 116 requires the company to allocate not less than 5% of its annual net profit, less any accumulated losses brought forward (if any), to a reserve account ("legal reserve"), until this account reaches an amount not less than 10% of the registered authorized capital. The legal reserve is not available for dividend distribution.

# 21. OTHER INCOME

	In Thousand Baht			
	Consolidated		The Comp	any Only
	2013	2012	2013	2012
Bad debt recovery	366,931	374,849	364,464	370,160
Service income	212,151	191,695	205,969	186,249
Engagement fee income	71,567	72,643	71,552	72,634
Collection income	53,040	59,570	50,725	57,143
Delay payment fee income	45,974	44,466	42,745	40,797
Service charge income	31,660	28,698	30,798	27,906
Interest income	9,329	8,533	66,256	81,892
Dividend income	-	-	712,745	707,026
Others	32,448	80,745	26,130	81,781
Total	823,100	861,199	1,571,384	1,625,588

# 22. EXPENSES BY NATURE

	In Thousand Baht			
	Consolidated		The Company Only	
	2013	2012	2013	2012
Bad debt and provision for doubtful accounts	1,203,941	970,272	1,195,872	964,162
Employee expenses	548,201	511,150	461,857	419,188
Finance costs	221,833	193,638	233,272	207,080
Depreciation and amortization	42,092	35,814	39,497	32,821
Cost of sales	32,244	86,268	32,244	86,268

### 23. INCOME TAX AND DEFERRED TAX ASSETS / LIABILITIES

The Royal Decree Issued Under the Revenue Code Regarding Reduction and Exemption in Tax Rate No. 530 B.E. 2554 (2011) dated December 21, 2011 has provided the temporary reduction in income tax rate applied to juristic company or partnership for a three consecutive accounting periods from 30% to 23% for the first accounting period and from 30% to 20% for the following two accounting periods. Such reduction in tax rate is effective from the accounting period starting on or after January 1, 2012. Accordingly, the Company and its subsidiaries used income tax rate of 20% and 23% for the calculation of corporate income tax for the years ended December 31, 2013 and 2012, respectively. The Company's management believes that the income tax rate to be announced after the year 2014 will be maintained at 20%.

As at December 31, 2013, the Company and its subsidiaries had tax loss carryforward amounting to approximately Baht 734.6 million (Baht 197.3 million for the Company only).

Corporate income tax recorded as (income) expense for the years ended December 31, 2013 and 2012 consists of:

	In Thousand Baht			
	Consolidated		The Comp	any Only
	2013	2012	2013	2012
Income tax computed from accounting profit	81,420	166,528	68,492	163,390
Effects from non-deductible expenses	35,961	18,482	34,851	16,976
Effects from additional deductible expenses				
or non-taxable income	(106,814)	(161,939)	(103,343)	(162,801)
Income tax on taxable profit	10,567	23,071	-	17,565
Increase in deferred tax assets	( 32,147)	(11,145)	(31,523)	(10,328)
Income tax presented in statement of				
comprehensive income	(21,580)	11,926	( 31,523)	7,237

Deferred tax assets and liabilities presented in statements of financial positions as at December 31, 2013 and 2012 consist of:

	In Thousand Baht			
	Consolidated		The Comp	any Only
	2013	2012	2013	2012
Deferred tax assets				
Effects from non-deductible items from				
- Allowance for doubtful accounts	113,362	92,268	103,283	82,843
- Allowance for diminution in value of asset				
foreclosed	31,199	20,305	30,971	20,077
- Liability for post-employment benefits	5,713	5,554	4,544	4,355
Total	150,274	118,127	138,798	107,275
Deferred tax liabilities			_	
Net	150,274	118,127	138,798	107,275

# 24. DIVIDENDS

At the shareholders' meeting held on April 23, 2013, the shareholders unanimously approved the Company to pay the final dividends for the 2012 operations at Baht 0.43 per share totalling Baht 215 million. The Company paid such dividends to the shareholders on May 9, 2013.

At the Board of Directors' meeting held on August 8, 2012, the Board of Directors approved the Company to pay interim dividends from the operations for the six-month period ended June 30, 2012 at Baht 0.37 per share totaling Baht 185 million. The Company paid such dividends to the shareholders on September 6, 2012.

At the shareholders' meeting held on April 25, 2012, the shareholders unanimously approved the Company to pay dividends for the 2011 operations at Baht 0.58 per share totalling Baht 290 million. The Company paid such dividends to the shareholders on May 10, 2012.

#### 25. SIGNIFICANT FINANCIAL INFORMATION CLASSIFIED BY OPERATING SEGMENT

Balance sheet and statement of income are significant financial and core information of the Company and its subsidiaries that are provided regularly to the highest authority in decision-making operation and also used in evaluation of financial performances of the segments. However, the Company and its subsidiaries have a single core operating segment (internal reporting segment also) by product which is hire-purchase on automobile and motorcycle for general retail customers as well as by geographic area which is Thailand only. Accordingly, the financial statement does not include information relating to the information on products, geographic areas, and key customers.

# 26. FINANCIAL INSTRUMENTS

#### Credit risk

Credit risk refers to the risk that counterparty will default on its contractual obligations resulting in a financial loss to the Company and its subsidiaries. To control the risk, the Company and its subsidiaries have a prudent credit control policy, constant follow up of account receivables, various numbers of customer base, as well as deposits, advances, and leased vehicles as collateral. Therefore, the management of the Company and subsidiaries do not anticipate losses from debt collection in excess of the allowance for doubtful accounts which is already accounted for in the financial statements.

### Interest rate risk

Interest rate risk arises from the potential change in interest rates. However, the Company and its subsidiaries expect that the interest rate risk is not significant since deposits at banks are current and loans carry interest at rates approximate the current market rates. Information regarding interest rates and due dates are disclosed in the financial statements.

### Foreign currency risk

The Company and its subsidiaries have certain foreign currency transactions that give rise to significant exposure to market risk from fluctuations in foreign exchange rates. However, the management believes that the foreign exchange rate risk is insignificant. Hence, no financial derivative instruments are used to mitigate this risk.

#### Fair value of financial instruments

The following method and assumptions were used by the Company and its subsidiaries in estimating fair value of financial assets and financial liabilities and believe that the fair values of financial assets and financial liabilities do not materially differ from their carrying values.

Cash and cash equivalent, restricted deposits at financial institutions, trade and other receivables, shortterm loans to related party, bank overdrafts, short-term borrowings from financial institutions, trade and other payables, and short-term loans from related party have carrying values approximate their fair values because these monetary assets and monetary liabilities will mature in a short period.

Long-term hire-purchase contract receivables, long-term loans to other parties, long-term loans, and debentures are not practicable to estimate the proper fair values without incurring excessive costs.

# **27. COMMITMENTS**

As at December 31, 2013, the Company and subsidiaries had commitments on lease and service agreements for office premises and branches for periods of 1 to 10 years. Under the terms of such agreements, the Company and its subsidiaries are committed to pay annual rental and service fees totalling approximately Baht 48.8 million.

# 28. CAPITAL MANAGEMENT

Significant objectives of the Group's capital management are to ensure that it has an appropriate financial structure and maintain the ability to continue its business as a going concern.

As at December 31, 2013 and 2012, the Group's Debt-to-Equity ratio was 1.56:1.00 and 1.53:1.00, respectively (2.01:1.00 and 1.89:1.00 for the Company only, respectively).

# 29. REGISTERED EMPLOYEES' PROVIDENT FUND

The Company and a subsidiary have contributory registered provident fund in accordance with the Provident Fund Act, B.E. 2530 (1987). Membership to the fund is on a voluntary basis. Under the plan, the Company, subsidiary, and employees contribute an amount equivalent to 3% to the fund. The fund will pay back the provident fund to employees in accordance with the conditions stated in the policies of provident fund regulations.

The Company's and subsidiary's contributions, which were charged to operations for the years ended December 31, 2013 and 2012, amounted to approximately Baht 0.6 million (Baht 0.6 million for the Company only).

### **30. REVISION AND ISSUANCE OF NEW ACCOUNTING STANDARDS, FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS**

FAP has issued several Notifications which were announced in the Royal Gazette during 2013 and 2014, regarding the revision and issuance of new Thai Accounting Standards (TAS), Thai Financial Reporting Standards (TFRS), Thai Accounting Interpretation (TIC), and Thai Financial Reporting Interpretation (TFRIC) with the effective periods as follows:

a) Effective for the accounting period beginning on or after January 1, 2014:

TAS 1 (revised 2012) *	Presentation of financial statements
TAS 7 (revised 2012) *	Statement of Cash Flows
TAS 12 (revised 2012) *	Income Taxes
TAS 17 (revised 2012) *	Leases
TAS 18 (revised 2012) *	Revenue
TAS 19 (revised 2012) *	Employee Benefits
TAS 21 (revised 2012) *	The Effects of Changes in Foreign Exchange Rates
TAS 24 (revised 2012) *	Related Party Disclosures
TAS 28 (revised 2012)	Investment in Associates
TAS 31 (revised 2012)	Interest in Joint Ventures
TAS 34 (revised 2012) *	Interim Financial Reporting
TAS 38 (revised 2012) *	Intangible Assets
TFRS 2 (revised 2012)	Share-based Payment
TFRS 3 (revised 2012)	Business Combinations
TFRS 5 (revised 2012)	Non-current Assets Held for Sale and Discontinued
	Operations
TFRS 8 (revised 2012) *	Operating Segments

TIC 15 *	Operating Leases - Incentives
TIC 27 *	Evaluating the Substance of Transactions Involving the
	Legal Form of a Lease
TIC 29	Disclosure - Service Concession Arrangements
TIC 32	Intangible Assets - Web Site Costs
TFRIC 1 *	Changes in Existing Decommissioning, Restoration and
	Similar Liabilities
TFRIC 4 *	Determining whether an Arrangement contains a Lease
TFRIC 5	Rights to Interests arising from Decommissioning,
	Restoration and Environmental Rehabilitation Funds
TFRIC 7	Applying the Restatement Approach under TAS 29
	"Financial Reporting in Hyperinflationary Economies"
TFRIC 10 *	Interim Financial Reporting and Impairment
TFRIC 12	Service Concession Arrangements
TFRIC 13	Customer Loyalty Programmes
TFRIC 17	Distributions of Non-cash Assets to Owners
TFRIC 18	Transfers of Assets from Customers

b) Effective for the accounting period beginning on or after January 1, 2016:

#### TFRS 4 Insurance Contracts

Management of the Company and its subsidiaries has been assessing the effects of the above Thai accounting standards, financial reporting standards and interpretations which relate to the operations of the Company and its subsidiaries (\*) whereby the management believes that there will be no material effect to the operations of the Company and its subsidiaries upon start of adoption.

# 31. EVENT AFTER THE REPORTING PERIOD

At the Board of Directors' meeting held on February 20, 2014, the Board of Directors approved the Company to pay the final dividends for the 2013 operations at Baht 0.43 per share, totalling Baht 215 million, to the shareholders. The Company has fixed the date for payment of such dividends on May 15, 2014.

### 32. APPROVAL OF FINANCIAL STATEMENTS

These financial statements have been approved to be issued by the Company's Audit Committee's meeting on February 20, 2014.