Interim Financial Information

For the Period Ended March 31, 2017

and Report on Review of Interim Financial Information

Performed by the Certified Public Accountant

## REPORT ON REVIEW OF INTERIM FINANCIAL INFORMATION BY THE CERTIFIED PUBLIC ACCOUNTANT

To the Board of Directors of Thitikorn Public Company Limited

I have reviewed the accompanying consolidated statement of financial position of Thitikorn Public Company Limited and its subsidiaries as at March 31, 2017 and the related consolidated statements of comprehensive income, the consolidated statements of changes in shareholders' equity and cash flows for the three-month period then ended, and the condensed notes to the consolidated financial statements. I have also reviewed the accompanying separate statement of financial position of Thitikorn Public Company Limited as at March 31, 2017 and the related separate statements of comprehensive income, the separate statements of changes in shareholders' equity and cash flows for the three-month period then ended, and the condensed notes to the separate financial statements. Management is responsible for the preparation and presentation of this interim financial information in accordance with the Thai Accounting Standard No. 34 "Interim Financial Reporting". My responsibility is to express a conclusion on this interim financial information based on my review.

#### **Scope of Review**

I conducted my review in accordance with the Thai Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Thai Standards on Auditing and consequently does not enable me to obtain assurance that I would become aware of all significant matters that might be identified in an audit. Accordingly, I do not express an audit opinion.

#### Conclusion

Based on my review, nothing has come to my attention that causes me to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with the Thai Accounting Standard No. 34 "Interim Financial Reporting".

(Mr. Akadet Pliensakul) Certified Public Accountant Registration No. 5389

M.R. & ASSOCIATES CO., LTD. Bangkok May 8, 2017

### THITIKORN PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES STATEMENTS OF FINANCIAL POSITION

#### AS AT MARCH 31, 2017 AND DECEMBER 31, 2016

ASSETS In Thousand Baht Consolidated The Company Only March 31, December 31, March 31, December 31, 2017 2016 2017 2016 (Reviewed) (Reviewed) Note (Unaudited) (Unaudited) (Audited) (Audited) CURRENT ASSETS Cash and cash equivalents 111,971 103,579 21,622 32,554 Trade receivables - Current portion of hire-purchase contract receivables - net 4 3,727,000 3,585,799 3,357,100 3,238,288 - Current portion of loan receivables - net 73,497 95,935 72,346 95,935 - Nano finance receivables - net 4 912 1,035 - Other trade receivables 50,715 66,787 49,489 65,037 Receivables from and short-term loans to related parties 3 524,812 537,534 Current portion of long-term loans to other parties 6,347 6,425 6,347 6,425 1,574 1,253 2,087 Merchandises 2,451 5 181,173 195,814 195,814 Asset foreclosed - net 181,173 Other current assets 36,052 27,169 34,382 25,875 4,189,241 4,084,994 4,248,524 4,199,549 Total Current Assets NON-CURRENT ASSETS Restricted deposits at financial institutions 28,062 25,892 Hire-purchase contract receivables - net 4 4,239,641 4,033,317 3,820,381 3,618,476 Loan receivables - net 4 9,852 7,724 6,955 7,724 Investments in subsidiaries accounted for using the cost method 166,538 166,538 56,709 56,709 Long-term loans to other parties - net 56,162 56,162 180,358 153,047 Property, plant and equipment - net 171,957 161,124 Intangible assets - net 10,104 9,636 9,775 9,390 7 133,943 120,933 Deferred tax assets 129,680 116,848 Property for lease - net 19,225 19,324 Assets not used in operations 14,282 14,282 5,708 5,708 Other non-current assets 49,421 49,510 14,644 13,091 4,732,649 4,354,143 4,155,608 **Total Non-Current Assets** 4,526,432 TOTAL ASSETS 8,921,890 8,611,426 8,602,667 8,355,157

## THITIKORN PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES STATEMENTS OF FINANCIAL POSITION

AS AT MARCH 31, 2017 AND DECEMBER 31, 2016

#### LIABILITIES AND SHAREHOLDERS' EQUITY

In	Thousand	Baht

		Consolidated		The Company Only	
		March 31,	December 31,	March 31,	December 31,
		2017	2016	2017	2016
		(Reviewed)		(Reviewed)	
	Note	(Unaudited)	(Audited)	(Unaudited)	(Audited)
CURRENT LIABILITIES					
Bank overdrafts and short-term borrowings from financial institutions		476,151	329,023	387,846	280,051
Trade payables	3	105,130	80,000	104,101	65,478
Current portion of long-term loans		29,422	15,301	-	-
Current portion of debentures	6	100,000	1,120,000	100,000	1,120,000
Payables to and short-term loans from related parties	3	22,301	16,468	421,276	412,940
Income tax payable		81,045	52,830	75,395	48,878
Deposits and advances from customers		89,548	85,381	80,084	77,700
Accrued expenses and other current liabilities					
- Accrued sales promotions and rewards		69,609	86,558	66,317	81,209
- Others		45,507	38,809	37,915	31,043
Total Current Liabilities		1,018,713	1,824,370	1,272,934	2,117,299
NON-CURRENT LIABILITIES					
Long-term loans - net of current portion		19,038	3,600	-	-
Debentures - net of current portion	6	3,200,000	2,200,000	3,200,000	2,200,000
Liability for post-employment benefits	8	36,610	27,287	30,688	20,919
Other non-current liabilities		3,957	6,248	422	2,712
Total Non-Current Liabilities		3,259,605	2,237,135	3,231,110	2,223,631
Total Liabilities		4,278,318	4,061,505	4,504,044	4,340,930
SHAREHOLDERS' EQUITY					
Share capital - common shares, Baht 1 par value					
Authorized share capital - 500,000,000 shares, Baht 1 par value		500,000	500,000	500,000	500,000
Issued and fully paid-up share capital - 500,000,000 shares,					
Baht 1 par value		500,000	500,000	500,000	500,000
Premium on shares		972,987	972,987	972,987	972,987
Retained earnings					
- Appropriated for legal reserve		50,000	50,000	50,000	50,000
- Unappropriated		3,111,736	3,019,504	2,575,636	2,491,240
Other component of equity					
- Difference on financial statement conversion of subsidiaries		96	(180)	-	
Equity attributable to Owners of the Parent		4,634,819	4,542,311	4,098,623	4,014,227
Non-controlling interests		8,753	7,610	<u>-</u>	
Total Shareholders' Equity		4,643,572	4,549,921	4,098,623	4,014,227
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY		8,921,890	8,611,426	8,602,667	8,355,157

## THITIKORN PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES STATEMENTS OF COMPREHENSIVE INCOME FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2017 AND 2016

(UNAUDITED)

In Thousand Baht

		In Thousand Baht				
		Consoli	dated	The Company Only		
<u>:</u>	Note	2017	2016	2017	2016	
REVENUES						
Interest income on hire purchases		673,766	609,699	648,514	595,277	
Interest income on loan receivables		6,367	12,315	6,291	12,315	
Interest income on nano finance		64	11	-	-	
Sales of merchandises		2,282	4,376	2,282	4,376	
Other income	3	189,156	184,355	189,253	187,333	
Total Revenues		871,635	810,756	846,340	799,301	
EXPENSES						
Cost of sales		2,213	4,383	2,213	4,383	
Distribution costs		32	-	32	-	
Administrative expenses	3	482,713	444,449	470,656	428,705	
Bad debt and provision for doubtful accounts		226,935	198,741	221,611	195,259	
Finance costs	3	27,325	33,058	30,598	36,972	
Total Expenses		739,218	680,631	725,110	665,319	
PROFIT BEFORE INCOME TAX EXPENSE		132,417	130,125	121,230	133,982	
Income Tax Expense	7	27,542	20,199	25,454	18,951	
PROFIT FOR THE PERIOD		104,875	109,926	95,776	115,031	
Other Comprehensive Income (Loss)						
Item that will be reclassified subsequently to profit or loss						
- Difference on financial statement conversion of subsidiaries		276	(339)	-	-	
Item that will not be reclassified subsequently to profit or loss						
- Actuarial loss on measurement of liability for post-employment benefits						
(net of income tax expense of Baht 2,875 thousand for consolidated						
and Baht 2,845 thousand for the company only) in 2017	7, 8	(11,500)	_	(11,380)	-	
Other Comprehensive Loss for the Period		(11,224)	(339)	(11,380)	-	
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	;	93,651	109,587	84,396	115,031	
Profit (Loss) Attributable to:						
Owners of the parent		103,732	110,061	95,776	115,031	
Non-controlling interests		1,143	(135)	-	-	
Profit for the Period	·	104,875	109,926	95,776	115,031	
Total Comprehensive Income (Loss) Attributable to:	·	_	_	_		
Owners of the parent		92,508	109,722	84,396	115,031	
Non-controlling interests		1,143	(135)	-	-	
<b>Total Comprehensive Income for the Period</b>	:	93,651	109,587	84,396	115,031	
Basic Earnings per Share (Baht)		0.21	0.22	0.19	0.23	
Weighted average number of common shares	•	500,000,000	500,000,000	500,000,000	500,000,000	

# THITIKORN PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2017 AND 2016

(REVIEWED)
(UNAUDITED)

In Thousand Baht

		Consolidated							
					Other Component			_	
					of Equity				
			Retained	l Earnings	Difference on	Equity			
	Issued and	Premium	Appropriated		Financial Statement	attributable to		Total	
	Fully Paid-up	on Common	for		Conversion of	Owners of	Non-Controlling	Shareholders'	
	Share Capital	Shares	Legal Reserve	Unappropriated	Subsidiaries	the Parent	Interests	Equity	
Beginning Balance as at January 1, 2017	500,000	972,987	50,000	3,019,504	(180)	4,542,311	7,610	4,549,921	
Total comprehensive income for the period	-	-	-	92,232	276	92,508	1,143	93,651	
Ending Balance as at March 31, 2017	500,000	972,987	50,000	3,111,736	96	4,634,819	8,753	4,643,572	
Beginning Balance as at January 1, 2016	500,000	972,987	50,000	2,789,812	1,506	4,314,305	6,998	4,321,303	
Total comprehensive income for the period				110,061	(339)	109,722	(135)	109,587	
Ending Balance as at March 31, 2016	500,000	972,987	50,000	2,899,873	1,167	4,424,027	6,863	4,430,890	

#### (REVIEWED) (UNAUDITED)

# THITIKORN PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2017 AND 2016

In Thousand Baht

	The Company Only							
			Retained	Earnings				
	Issued and		Appropriated					
	Fully Paid-up	Premium on	for Legal					
	Share Capital	Shares	Reserve	Unappropriated	Total			
Beginning Balance as at January 1, 2017	500,000	972,987	50,000	2,491,240	4,014,227			
Total comprehensive income for the period				84,396	84,396			
Ending Balance as at March 31, 2017	500,000	972,987	50,000	2,575,636	4,098,623			
Beginning Balance as at January 1, 2016	500,000	972,987	50,000	2,268,203	3,791,190			
Total comprehensive income for the period	-	-	-	115,031	115,031			
Ending Balance as at March 31, 2016	500,000	972,987	50,000	2,383,234	3,906,221			

## THITIKORN PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES STATEMENTS OF CASH FLOWS

(REVIEWED) (UNAUDITED)

#### FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2017 AND 2016

In Thousand Baht

	III Tilousanu Bant				
	Consolid	lated	The Company Only		
	2017	2016	2017	2016	
CASH FLOWS FROM OPERATING ACTIVITIES					
Profit before income tax expense	132,417	130,125	121,230	133,982	
Adjustments					
Depreciation and amortization	18,528	17,932	17,347	16,567	
Expenses for post-employment benefits	998	704	858	581	
Unrealized loss (gain) on exchange rate	(98)	119	(374)	458	
Bad debt and provision for doubtful accounts	226,935	198,741	221,611	195,259	
Increase (Decrease) in allowance for diminution in value of asset forclosed	(7,724)	615	(7,724)	679	
Loss (Gain) on sales of equipment	93	(530)	93	(530)	
Interest income	(1,847)	(1,549)	(6,950)	(8,410)	
Interest expense	27,325	33,058	30,598	36,972	
(Increase) Decrease in operating assets:					
Trade receivables - hire-purchase contract receivables	(574,267)	(210,909)	(542,175)	(242,426)	
Trade receivables - loan receivables	20,149	(12,768)	24,205	(12,768)	
Trade receivables - nano finance receivables	91	(804)	-	-	
Trade receivables - other	16,072	9,515	15,548	8,861	
Other receivables from related parties	-	-	3,047	822	
Merchandises	877	1,059	834	518	
Asset foreclosed	22,365	(1,872)	22,365	(2,085)	
Other current assets	(8,912)	1,197	(8,497)	(1,447)	
Other non-current assets	(1,715)	547	(1,553)	449	
Increase (Decrease) in operating liabilities :					
Trade payables	24,831	(25,748)	38,324	5,020	
Other payables to related parties	118	(14)	283	(3,191)	
Deposits and advances from customers	4,167	4,948	2,384	4,116	
Accrued expenses and other current liabilities	(5,684)	(19,355)	(6,381)	(20,224)	
Liability for post-employment benefits	(6,050)	(4,514)	(5,314)	(4,514)	
Other non-current liabilities	(2,291)	(590)	(2,290)	(590)	
	(113,622)	119,907	(82,531)	108,099	
Income tax paid	(1,221)	(980)	(177)	(191)	
Net Cash Provided by (Used in) Operating Activities	(114,843)	118,927	(82,708)	107,908	
				-	

## THITIKORN PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES STATEMENTS OF CASH FLOWS (CONTINUED) FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2017 AND 2016

(REVIEWED) (UNAUDITED)

	In Thousand Baht			
	Consolidated		The Company Only	
	2017	2016	2017	2016
CASH FLOWS FROM INVESTING ACTIVITIES				
Decrease in restricted deposits at financial institutions	140	-	-	-
Increase in short-term loans to related parties	-	-	(33,336)	(34,008)
Collections from short-term loans to related parties	-	-	46,051	59,008
Increase in long-term loans to other parties	(1,350)	(54,954)	(1,350)	(54,954)
Collections from long-term loans to other parties	1,975	62,796	1,975	62,796
Purchases of fixed assets	(9,369)	(9,089)	(8,632)	(8,487)
Proceeds from sales of equipment	537	857	537	857
Purchases of intangible assets	(1,458)	(1,150)	(1,354)	(1,044)
Interest received	1,876	1,167	3,900	7,601
Net Cash Provided by (Used in) Investing Activities	(7,649)	(373)	7,791	31,769
CASH FLOWS FROM FINANCING ACTIVITIES				
Increase in bank overdrafts and short-term borrowings from financial institutions	147,502	27,546	108,169	15,664
Increase in short-term loans from related party	5,715	-	13,000	17,500
Repayments of short-term loans from related party	-	-	(5,000)	(9,700)
Increase in long-term loans	35,077	-	-	-
Repayments of long-term loans	(5,518)	(3,041)	-	-
Issuances of debentures	1,000,000	-	1,000,000	-
Redemptions of debentures	(1,020,000)	(250,000)	(1,020,000)	(250,000)
Interest paid	(31,892)	(41,454)	(32,184)	(45,336)
Net Cash Provided by (Used in) Financing Activities	130,884	(266,949)	63,985	(271,872)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	8,392	(148,395)	(10,932)	(132,195)
Cash and Cash Equivalents at Beginning of Period	103,579	252,151	32,554	164,001
CASH AND CASH EQUIVALENTS AT END OF PERIOD	111,971	103,756	21,622	31,806
Supplementary disclosures of cash flow information				
a. Cash and cash equivalents at end of period				
Cash in hand	11,281	17,280	9,616	16,236
Current accounts at banks	22,412	27,148	12,006	9,757
Savings deposits at banks	78,278	59,328	-	5,813
Total	111,971	103,756	21,622	31,806
b. Non-cash transactions				
Purchases of equipment by means of payables	299	594	299	594
Transfer of other non-current assets to restricted deposits at financial institutions	2,310	-	-	-

Condensed Notes to Financial Statements March 31, 2017 and 2016 (Reviewed) (Unaudited) And December 31, 2016 (Audited)

#### 1. BASIS FOR THE PREPARATION OF INTERIM FINANCIAL INFORMATION

The accompanying interim financial information is prepared on a condensed basis and in accordance with The Thai Accounting Standard No. 34 (Revised 2016) "Interim Financial Reporting" including interpretations and guidelines promulgated by the Federation of Accounting Professions ("FAP"), applicable rules and regulations of the Securities and Exchange Commission, and applicable announcement of the Department of Business Development.

The accompanying interim financial information is prepared as updated information to the financial statements for the year ended December 31, 2016 with an emphasis on the more current information about activities, events and situations, not a duplicate of information previously reported. This interim financial information should therefore be read in conjunction with the financial statements for the year ended December 31, 2016.

For convenience of the readers, an English translation of the interim financial information is prepared from the Thai language interim financial information that is issued for domestic financial reporting purposes.

The consolidated financial statements for the three-month periods ended March 31, 2017 and 2016, and the consolidated financial statements for the year ended December 31, 2016, which are a component of this interim financial information, include the accounts of the Company and its subsidiaries which the Company has controlling power or directly and indirectly holdings on those subsidiaries as follows:

		•	hare Capital sand Baht)	Percentage of Direct and Indirect Holdings (%)		
Name of Companies	Type of Business	March 31, 2017	December 31, 2016	March 31, 2017	December 31, 2016	
C. V. A. Co., Ltd.	Hire-purchase motorcycle	50,000	50,000	99.99	99.99	
Chayapak Co., Ltd.	business and related services  Hire-purchase automobile  business	40,000	40,000	99.99	99.99	
TK Debt Services Co., Ltd.	Debt collection and forfeiture services and vehicle	700	700	99.99	99.99	
TK Ngern Tan Jai Co., Ltd.	modification services Nano finance business	50,000	50,000	99.99	99.99	
Sabaidee Leasing Co., Ltd. (Lao PDR)	Hire-purchase motorcycle business	21,015*	21,015*	61.90	61.90	
Suosdey Finance PLC. (Cambodia)	Hire-purchase motorcycle business	17,616**	17,616**	99.60	99.60	

Significant intercompany transactions between the Company and its subsidiaries were eliminated in the preparation of the consolidated financial statements.

Starting from January 1, 2017, the Company and its subsidiaries have adopted the revision of Thai Accounting Standards (TAS), Thai Financial Reporting Standards (TFRS), Thai Accounting Interpretation (TSIC), and Thai Financial Reporting Interpretation (TFRIC), issued by FAP, which have been effective from the accounting period starting on or after January 1, 2017. The aforesaid adoption of revised TAS and TFRS as well as TSIC and TFRIC did not have any material effect on the Company and its subsidiaries.

Condensed Notes to Financial Statements (Continued) March 31, 2017 and 2016 (Reviewed) (Unaudited) And December 31, 2016 (Audited)

#### 2. SIGNIFICANT ACCOUNTING POLICIES

The Company and its subsidiaries applied significant accounting policies and methods of computation to the preparation of interim financial information for the three-month periods ended March 31, 2017 and 2016 which are similar to those applied to the preparation of financial statements for the year ended December 31, 2016 except the adoption of revised TAS and TFRS as well as TIC and TFRIC as discussed in Note 1 which had no any material effect.

#### 3. TRANSACTIONS WITH RELATED PARTIES

Significant transactions with related parties for the three-month periods ended March 31, 2017 and 2016 are as follows:

	In Thousand Baht				
	Consol	idated	The Compa	any Only	
	2017	2016	2017	2016	
Interest income					
Subsidiaries			5,161	6,932	
Other income					
Subsidiaries		_	17	16	
Rental and services					
Subsidiaries	-	-	216	216	
Related companies	8,698	9,283	8,355	8,940	
Total	8,698	9,283	8,571	9,156	
Management fee					
Related companies	2,550	2,550	1,800	1,800	
<b>Utility expenses</b>					
Related companies	899	991	899	991	
Stationery expense					
Related companies	538	503	488	501	
Other expenses					
Related companies	2,736	2,808	2,131	1,932	
Service expenses					
Subsidiaries			29,241	18,761	
Interest expense					
Subsidiaries			4,350	4,126	
<b>Key management's remunerations</b>					
Short-term benefits	6,207	6,047	6,207	6,047	
Post-employment benefits	228	87	228	87	
Total	6,435	6,134	6,435	6,134	
Purchase of vehicles for use					
Related companies		4,421		4,421	
Purchase for hire-purchases					
Related companies	57,690	80,381	-	-	
_					

Condensed Notes to Financial Statements (Continued) March 31, 2017 and 2016 (Reviewed) (Unaudited) And December 31, 2016 (Audited)

Significant outstanding balances with related parties as at March 31, 2017 and December 31, 2016 are as follows:

	In Thousand Baht					
	Cons	olidated	The Con	npany Only		
	March 31, 2017	December 31, 2016	March 31, 2017	December 31, 2016		
Receivables and short-term loans						
Receivables and accrued income -						
subsidiaries						
Receivable on decrease in capital for						
returns	-	-	8,144	8,144		
Accrued interest and other income	-		2,069	2,076		
Total	-		10,213	10,220		
Advances						
Subsidiaries	-		3,005	3,005		
Short-term loans						
Subsidiaries (Interest rate at 4.375 p.a.)	-		511,594	524,309		
Total	-		524,812	537,534		
Trade payables	_					
Related companies	-	14,522	-	-		
Payables and short-term loans						
Accrued expenses						
Subsidiaries	-	-	12,151	11,885		
Related companies	1,386	1,268	1,235	1,165		
Total	1,386	1,268	13,386	13,050		
Advances						
Related persons (directors)	20,915	15,200				
Short-term loans						
Subsidiaries (Interest rate at 4.375 p.a.)	-		407,890	399,890		
Total	22,301	16,468	421,276	412,940		

Movements of loans from and loans to related parties during the period are as follows:

	The Company Only (In Thousand Baht)					
	December 31,			March 31,		
	2016	Increase	Decrease	2017		
Short-term loans to subsidiaries						
Suosdey Finance PLC.	9,509	51	51	9,509		
Sabaidee Leasing Co., Ltd.	24,800	9,285	-	34,085		
TK Debt Services Co., Ltd.	22,000	6,000	-	28,000		
Chayapak Co., Ltd.	468,000	18,000	46,000	440,000		
Total	524,309	33,336	46,051	511,594		
Short-term loans from subsidiary						
C.V.A. Co., Ltd.	399,890	13,000	5,000	407,890		

Condensed Notes to Financial Statements (Continued) March 31, 2017 and 2016 (Reviewed) (Unaudited) And December 31, 2016 (Audited)

As at March 31, 2017 and December 31, 2016, the Company has been guarantor for (1) short-term loan credit facilities granted by a local commercial bank to Chayapak Co., Ltd. amounting to Baht 600 million and (2) short-term loan credit facilities granted by a commercial bank incorporated in Cambodia of Suosdey Finance PLC. amounting to USD 3 million (drawdown of approximately USD 2.20 million as at March 31, 2017) and long-term loan credit facilities granted by another commercial bank incorporated in Cambodia of such subsidiary amounting to USD 2 million (fully drawdown as at March 31, 2017). There has been no intercompany charge on these guarantees.

During 2017, the Company gave short-term loans amounting to approximately Baht 9.3 million to another foreign subsidiary, i.e. Sabaidee Leasing Co., Ltd., under the loan facility amount of Baht 30 million, which was approved by the Board of Directors in February 2016.

#### 4. HIRE-PURCHASE CONTRACT, LOAN, AND NANO FINANCE RECEIVABLES - NET

#### Hire-Purchase Contract Receivables

	Consolidated (In Thousand Baht)							
		March 31, 2017			December 31, 2016			
	Total	Current	Long-term	Total	Current	Long-term		
Hire-purchase contract receivables	12,177,754	6,439,562	5,738,192	11,620,102	6,168,669	5,451,433		
Less Unearned income	(3,667,597)	(2,338,898)	(1,328,699)	(3,479,742)	(2,222,924)	(1,256,818)		
Net Less Allowance for	8,510,157	4,100,664	4,409,493	8,140,360	3,945,745	4,194,615		
doubtful accounts	( 543,516)	( 373,664)	( 169,852)	( 521,244)	( 359,946)	( 161,298)		
Net	7,966,641	3,727,000	4,239,641	7,619,116	3,585,799	4,033,317		

	The Company Only (In Thousand Baht)					
		March 31, 2017		Г	December 31, 2016	<u> </u>
	Total	Current	Long-term	Total	Current	Long-term
Hire-purchase contract receivables	11,188,095	5,925,959	5,262,136	10,680,370	5,697,299	4,983,071
Less Unearned income	(3,529,622)	(2,247,482)	(1,282,140)	(3,362,477)	(2,149,164)	(1,213,313)
Net Less Allowance for	7,658,473	3,678,477	3,979,996	7,317,893	3,548,135	3,769,758
doubtful accounts	( 480,992)	( 321,377)	( 159,615)	( 461,129)	( 309,847)	( 151,282)
Net	7,177,481	3,357,100	3,820,381	6,856,764	3,238,288	3,618,476

Hire-purchase contract receivables at March 31, 2017 and December 31, 2016 (contract terms are 1.5 - 5 years) are aged by the outstanding installment payments of each contract as follows:

	In Thousand Baht					
	Conso	lidated	The Comp	any Only		
	March 31,	December 31,	March 31,	December 31,		
	2017	2016	2017	2016		
Current	5,764,197	5,437,263	5,097,402	4,801,377		
Overdue 1 month	1,214,694	1,187,040	1,160,199	1,131,003		
Overdue 2 - 3 months	1,138,987	1,125,918	1,087,496	1,077,415		
Overdue 4 - 6 months	236,488	255,753	224,918	243,552		
Overdue 7 - 12 months	78,005	67,367	64,826	48,991		
Overdue longer than 12 months	77,786	67,019	23,632	15,555		
Total	8,510,157	8,140,360	7,658,473	7,317,893		
Less Allowance for doubtful						
accounts	( 543,516)	( 521,244)	( 480,992)	( 461,129)		
Net	7,966,641	7,619,116	7,177,481	6,856,764		

Condensed Notes to Financial Statements (Continued) March 31, 2017 and 2016 (Reviewed) (Unaudited) And December 31, 2016 (Audited)

The Company and its subsidiaries determine allowance for doubtful accounts in line with the policy for the year 2016. Such policy is not compliance with the accounting guidance for making of allowance of doubtful accounts for consumer finance business which was mutually defined by the Securities and Exchange Commission (SEC) and the Institute of Certified Accountants and Auditors of Thailand ("ICAAT") at that time. However, based on statistic information for the past three years (2014 - 2016), the Company and its subsidiaries had average actual bad debt less than doubtful accounts based on such basis defined by the SEC and ICAAT. As at March 31, 2017, the Company and its subsidiaries had allowance for doubtful accounts at 6.39% (6.28% for the Company only) of total hire-purchase contract receivables before deducting allowance for doubtful accounts.

#### Loan Receivables

	Consolidated (In Thousand Baht)					
		March 31, 2017		I	December 31, 2016	5
	Total	Current	Long-term	Total	Current	Long-term
Loan receivables	100,017	89,091	10,926	123,249	114,959	8,290
Less Unearned income	( 11,242)	( 10,259)	( 983)	( 12,688)	( 12,219)	( 469)
Net Less Allowance for	88,775	78,832	9,943	110,561	102,740	7,821
doubtful accounts	( 5,426)	( 5,335)	( 91)	( 6,902)	( 6,805)	( 97)
Net	83,349	73,497	9,852	103,659	95,935	7,724

	The Company Only (In Thousand Baht)					
		March 31, 2017		Ε	December 31, 2016	5
	Total	Current	Long-term	Total	Current	Long-term
Loan receivables	94,839	87,351	7,488	123,249	114,959	8,290
Less Unearned income	( 10,120)	( 9,673)	( 447)	( 12,688)	( 12,219)	( 469)
Net	84,719	77,678	7,041	110,561	102,740	7,821
Less Allowance for doubtful accounts	( 5,418)	( 5,332)	( 86)	( 6,902)	( 6,805)	( 97)
Net	79,301	72,346	6,955	103,659	95,935	7,724
	<u> </u>	·	· · · · · · · · · · · · · · · · · · ·	<u></u>		

Loan receivables as at March 31, 2017 and December 31, 2016 are aged by the outstanding installment payments of each contract as follows:

In Thousand Baht				
Conso	lidated	Company Only		
March 31,	December 31,	March 31,	December 31,	
2017	2016	2017	2016	
62,738	73,128	58,682	73,128	
12,787	17,967	12,787	17,967	
8,753	14,228	8,753	14,228	
3,089	4,185	3,089	4,185	
1,236	994	1,236	994	
172	59	172	59	
88,775	110,561	84,719	110,561	
( 5,426)	( 6,902)	(5,418)	( 6,902)	
83,349	103,659	79,301	103,659	
	March 31, 2017 62,738 12,787 8,753 3,089 1,236 172 88,775 ( 5,426)	Consolidated           March 31, 2017         December 31, 2016           62,738         73,128           12,787         17,967           8,753         14,228           3,089         4,185           1,236         994           172         59           88,775         110,561           (5,426)         (6,902)	Consolidated         Compa           March 31,         December 31,         March 31,           2017         2016         2017           62,738         73,128         58,682           12,787         17,967         12,787           8,753         14,228         8,753           3,089         4,185         3,089           1,236         994         1,236           172         59         172           88,775         110,561         84,719           (5,426)         (6,902)         (5,418)	

Condensed Notes to Financial Statements (Continued) March 31, 2017 and 2016 (Reviewed) (Unaudited) And December 31, 2016 (Audited)

The abovementioned loan receivables are receivables under loan agreements with terms between 1-2 years which are repayable monthly at the fixed equally amount per month. The characteristics of agreements or contracts of such receivables are relevant to the hire-purchase contract receivables.

#### Nano Finance Receivables

Consolidated (In Thousand Baht) December 31, 2016 March 31, 2017 Total Current Long-term Current Long-term 1,050 1,050 1,172 1,172 Nano finance receivables Less Unearned income 97) 97) ( 105) ( 105) 953 953 Net 1,067 1,067 Less Allowance for 41) 41) doubtful accounts 32) 32) 912 912 1,035 1,035 Net

Consolidated and

Nano finance receivables as at March 31, 2017 and December 31, 2016 are aged by the outstanding installment payments of each contract as follows:

	Consolidated (In Thousand Baht)		
	March 31, December 31		
	2017	2016	
Current balance	821	952	
Overdue 1 month	38	43	
Overdue 2 - 3 months	48	48	
Overdue 4 - 6 months	46	24	
Total	953	1,067	
Less Allowance for doubtful accounts	( 41)	( 32)	
Net	912	1,035	

#### 5. ASSET FORECLOSED - NET

	Collsolida	nea ana	
	The Compa	any Only	
	(In Thousand Baht)		
	March 31, December		
	2017	2016	
Balance not exceeding one year	258,819	279,734	
Balance exceeding one year	9,911	11,361	
Total	268,730	291,095	
Less Allowance for diminution in value	( 87,557)	( 95,281)	
Net	181,173	195,814	

Condensed Notes to Financial Statements (Continued) March 31, 2017 and 2016 (Reviewed) (Unaudited) And December 31, 2016 (Audited)

#### 6. DEBENTURES

Consolidated and The Company Only

				In Thous	sand Baht
Date of Issuance /	Interest	Interest Rate	Number of Unit	March 31,	December 31,
Year of Redemption	Payment	Per Annum (%)	(Baht 1,000 Each)	2017	2016
March 26, 2014 / 2017	Quarterly	4.00	900,000	-	900,000
April 30, 2014 / 2017	Semi-annually	4.00	100,000	100,000	100,000
February 25, 2015 / 2017	Semi-annually	3.15	120,000	-	120,000
September 3, 2015 / 2018	Semi-annually	2.59	200,000	200,000	200,000
May 16, 2016 / 2019	Semi-annually	2.15	600,000	600,000	600,000
July 20, 2016 / 2019	Semi-annually	2.36	600,000	600,000	600,000
September 1, 2016 / 2019	Semi-annually	2.41	500,000	500,000	500,000
September 7, 2016 / 2019	Semi-annually	2.48	300,000	300,000	300,000
February 28, 2017 / 2020	Semi-annually	2.83	1,000,000	1,000,000	-
Total				3,300,000	3,320,000
Less Current portion				( 100,000)	(1,120,000)
Net				3,200,000	2,200,000

As at March 31, 2017, the amount for the issuance and offering of the Company's debentures, which was approved by the shareholders' meeting in April 2016, has been Baht 4,000 million.

Under the conditions of the issuances of debentures, the Company has to comply with the specified conditions as shown below:

- 1. To maintain Debt-to-Equity ratio at the rate not exceeding 7:1
- 2. To maintain dividend payment ratio not exceeding 60% of net profit.

#### 7. INCOME TAX

Corporate income tax recorded as expense (income) for the three-month periods ended March 31, 2017 and 2016 consists of:

	In Thousand Baht				
	Conso	lidated	The Company Only		
	2017	2016	2017	2016	
Income tax computed from accounting profit	26,483	26,025	24,246	26,796	
Effects from non-deductible expenses	5,201	6,096	5,055	3,647	
Effects from benefit of tax loss carryforward	-	( 8,719)	-	( 8,719)	
Effects from additional deductible expenses	( 2,754)	( 902)	( 2,607)	( 902)	
Current tax on taxable profit	28,930	22,500	26,694	20,822	
Increase in deferred tax assets	( 1,388)	( 2,301)	( 1,240)	( 1,871)	
Income tax presented in statement of					
comprehensive income	27,542	20,199	25,454	18,951	
Increase in deferred tax assets from item					
under other comprehensive income	( 2,875)		( 2,845)		

Condensed Notes to Financial Statements (Continued) March 31, 2017 and 2016 (Reviewed) (Unaudited) And December 31, 2016 (Audited)

Deferred tax assets presented in the statements of financial position as at March 31, 2017 and December 31, 2016 consist of:

	In Thousand Baht					
	Conse	olidated	The Con	The Company Only		
	March 31, 2017	December 31, 2016	March 31, 2017	December 31, 2016		
Deferred tax assets						
Effects from non-deductible items from						
<ul><li>Allowance for doubtful accounts</li><li>Allowance for diminution in value of</li></ul>	109,110	105,166	97,284	93,608		
asset foreclosed	17,511	19,056	17,511	19,056		
- Liability for post-employment benefits	7,322	5,458	6,138	4,184		
Total	133,943	129,680	120,933	116,848		

#### 8. LIABILITY FOR POST-EMPLOYMENT BENEFITS

The Company and its subsidiaries have obligations on post-employment benefits which were reassessed and recomputed by the qualified actuary during the three-month period ended March 31, 2017. Movements of liability for post-employment benefits for the three-month periods ended March 31, 2017 and 2016 are as follows:

	In Thousand Baht			
	Conso	lidated	The Company Only	
	2017	2016	2017	2016
Liability for post-employment benefits as at January 1	27,287	31,039	20,919	25,164
Current service cost	697	383	604	319
Interest cost	301	321	254	262
Actuarial loss on measurement	14,375		14,225	
Expense recognized in statement of comprehensive			· ·	· ·
income	15,373	704	15,083	581
Employee benefits paid during the period	( 6,050)	( 4,514)	( 5,314)	( 4,514)
Liability for post-employment benefits as at March 31	36,610	27,229	30,688	21,231

Significant assumptions used in calculation of liability for post-employment benefits are as follows:

Discount rate
 Salary escalation rate
 Employee turnover rate
 2.71% p.a. (4.58% p.a. as at December 31, 2016)
 5.66% p.a. (4.89% p.a. as at December 31, 2016)
 0% - 22% p.a. (0% - 67% p.a. as at December 31, 2016)

The abovementioned actuarial loss on measurement in the consolidated financial statements comprised of (1) loss from experience adjustment amounting to approximately Baht 14,350 thousand, (2) gain from changes in demographic assumptions amounting to approximately Baht 5,989 thousand, and (3) loss from changes in financial assumptions amounting to approximately Baht 6,013 thousand.

The abovementioned actuarial loss on measurement in the separate financial statements comprised of (1) loss from experience adjustment amounting to approximately Baht 14,159 thousand, (2) gain from changes in demographic assumptions amounting to approximately Baht 5,115 thousand, and (3) loss from changes in financial assumptions amounting to approximately Baht 5,180 thousand.

Condensed Notes to Financial Statements (Continued) March 31, 2017 and 2016 (Reviewed) (Unaudited) And December 31, 2016 (Audited)

The abovementioned changes in significant assumptions may affect the sensitivity of the balance of provision or liability for post-employment benefits in respect of the information as per the calculation report of the qualified actuary as follows:

Liability may increase (decrease) from changes in significant assumptions (In Thousand Baht)

			,		
If Increased by 0.5%			If Decreased by 0.5%		
Significant Assumptions	Consolidated	The Company Only	Consolidated	The Company Only	
Discount rate	( 986)	( 858)	1,045	910	
Salary escalation rate	1,132	979	(1,438)	( 931)	
Employee turnover rate	(2,605)	(2,260)	2,934	2,550	

#### 9. SIGNIFICANT FINANCIAL INFORMATION CLASSIFIED BY OPERATING SEGMENT

Statement of financial position and statement of income are significant financial and core information of the Company and its subsidiaries that are provided regularly to the highest authority in decision-making operation and also used in evaluation of financial performances of the segments. However, the Company and its subsidiaries have a single core operating segment (being internal reporting segment) by product which is hire-purchase on automobile and motorcycle for general retail customers whereby the business activities relating to loans and nano finance to general retail customers are operated with the insignificant portion as compared to entire volumes and business activities. Accordingly, the accompanying interim financial information does not include operating segment information on products and key customers.

#### Information on Geographic Areas

The Company's subsidiaries in Cambodia and Lao PDR started their business activities near the end of 2014. Currently, their operations have been insignificant portion as compared to the entire volumes and business activities; therefore, the accompanying interim financial information does not include the operating segment information on geographic areas.

The Company and its subsidiaries incorporated in Thailand have no any non-current asset located in the countries other than Thailand. However, as at March 31, 2017, subsidiaries, incorporated in Cambodia and Lao PDR, had fixed assets and intangible assets of which carrying amounts totalling approximately Baht 7.1 million and Baht 2.2 million, respectively, were presented in the consolidated statement of financial position as at March 31, 2017 (as at December 31, 2016: Baht 6.8 million and Baht 2.4 million, respectively).

#### 10. COMMITMENTS

As at March 31, 2017, the Company and its subsidiaries had commitments on lease and service agreements for office premises and operating branches whereby the related lease and service fees are committed to pay as follows:

•	Due for payments within 1 year	41.1	million Baht
•	Due for payments after 1 year but not exceeding 5 years	<u>21.3</u>	
•	Total	<u>62.4</u>	million Baht

Condensed Notes to Financial Statements (Continued) March 31, 2017 and 2016 (Reviewed) (Unaudited) And December 31, 2016 (Audited)

#### 11. EVENTS AFTER THE REPORTING PERIOD

At the general shareholders' meeting on April 26, 2017, the shareholders unanimously approved the Company to pay dividends for the 2016 operations to shareholders at Baht 0.45 per share, totalling Baht 225 million, with the fixed date for dividend payment on May 18, 2017.

#### 12. APPROVAL OF THE INTERIM FINANCIAL INFORMATION

The accompanying interim financial information has been approved to be issued by the Company's Board of Directors' meeting on May 8, 2017.